

PHOENIX BUSINESS AND WORKFORCE DEVELOPMENT BOARD ALIGN INVESTMENT STEERING COMMITTEE Meeting Minutes

February 7, 2024 1:00 p.m.

Members Present:

Daniel Barajas Alison Rapping
Nick Bielinski Stephanie Rimmer
Kaaren-Lyn Graves Raghu Santanam
Brandon Ramsey

Public Attendees:

Jacyln Boyes Terrence Pinkston
Deb Furlong Christina Quijada
Michelle Gillis Demitria Robles
Micha Harris Ariadna Valentin
LaSetta Hogans Justin West
Hayden Maynard

Action items taken are noted in **bold** print.

1. Call to Order / Roll Call:

The Align Investment Steering Committee (AISC) Chair, Brandon Ramsey, called the February 7, 2024, meeting to order at 1:03 p.m. Roll call was completed and a guorum of six members was present.

2. October 18, 2023, and November 16, 2023, Align Investment Steering Committee Meeting Minutes:

A motion to approve the October 18, 2023, and November 16, 2023, Meeting Minutes was made by Align Investment member Nick Bielinski and seconded by Align Investment member Stephanie Rimmer.

Approved: Nick Bielinski, E. Cole, Kaaren-Lyn Graves, Brandon Ramsey, Alison Rapping and Stephanie Rimmer.

Opposed: None

Abstained: None

Motion passed.

Align Investment Member Jacyln Boyes joined the meeting at 1:09 pm and Align Investment Member Micha Harris joined the meeting at 1:10 pm.

3. Braided Funding Options and Proposed Plan of Action:

AISC Chair Brandon Ramsey shared with the Implementation Plan Goals with the committee:

- 2 (a) Build insights to inform goals for the workforce development system and investment decisions for the Board and individual organizations.
- 2 (b) Report on the PBWD Board's programs' return on investment and value for money.
- 3 (a) Design a model that braids funding, review and scale.
- 3 (b) Help providers. Community colleges and others to access additional funding streams.

Bloomberg Associates (BA) presented key interventions to support employers at the January Phoenix Business and Workforce Development (PBWD) Board meeting. AISC Chair Brandon Ramsey suggested the AISC Steering Committee to explore the opportunity of adopting the recommendations:

6. Utilize philanthropic vehicle to supplement WIOA, fund localized programs

- Bring on grants resources, corporate sponsorships, charitable contributions, and in-kind support to support workforce efforts, offer flexible funding
 - Develop, pitch 2-4 new initiatives for private funding in 2024
 - Develop fundraising, cultivation strategies to target 3-5 private funders
 - Leverage funding to drive announcements, visibility, support for the work
 - Deliver long-term solution to support immediate needs, timely programs

Align Investment Ad-hoc member Jaclyn Boyes suggested composing a "Network Power Map" to assist with who the key players are and provide clarity for the funding targets to assist other AISC members.

AISC Chair, Brandon Ramsey asked that committee members bring forward any Information to assist in identifying opportunities/"hot lead" contacts with PBWD Board Staff – LaSetta Hogans/or Hayden Maynard. Additionally, PBWD

Board Staff will set up time with Bloomberg Associates to collaborate with committee members to decide "best approach".

E. Cole left the meeting at 1:40 p.m.

A motion to approve the Braided Funding Option and Plan of Action was made by Align Investment member Kaaren-Lyn Graves and seconded by Align Investment Ad-hoc member Jaclyn Boyes.

Approved: Nick Bielinski, Micha Harris, Brandon Ramsey, Alison Rapping and Stephanie Rimmer.

Opposed: None

Abstained: None

Motion passed.

4. Align Investment Steering Committee Expectations:

The Align Investment Steering Committee (AISC) Chair, Brandon Ramsey asked committee members and bring things forward and opportunities to assist in mapping out our course of action.

- 5. Future Agenda Items: None
- 6. Call to the Public and Announcements: None

7. Adjournment:

AISC Member Stephanie Rimmer motioned to adjourn the meeting, AISC Member Alison Rapping seconded.

Nick Bielinski, Jacyln Boyes, Kaaren Lyn-Graves, Brandon Ramsey, Micha Harris, Alison Rapping, approved the motion, and the meeting was adjourned at 1:59 p.m.