



Innovative Workforce Solutions

**YUMA COUNTY WORKFORCE DEVELOPMENT BOARD**

Yuma Private Industry Council, Administration Building  
3834 W. 16<sup>th</sup> Street, Yuma AZ 85364

Meeting Link:

<https://us06web.zoom.us/j/88973516985?pwd=MVliT3MrYXVPU1piWEE0K0ljZiROQT09>

Meeting ID: 889 7351 6985, Passcode: 502187

Phone: +1 253 215 8782 US

March 9, 2022

9:00 a.m.

**MINUTES**

**I. CALL MEETING TO ORDER**

Diane Poirot called the meeting to order at 9:04 a.m.

**II. PLEDGE OF ALLEGIANCE**

Steven M. Miller led the Pledge of Allegiance.

**III. ROLL CALL**

The roll was called, and those present and absent were:

<b>Members Present (Virtually)</b>	<b>Members Absent</b>
1. Judith Castro	1. Maria Chavoya (Excused)
2. Charles Grube	2. Daniel P. Corr
3. Karen King	3. Jesus G. Figueroa
4. Samuel G. Loveless	4. Blanca G. Garza
5. James Luft	5. Gregory LaVann
6. Dave Miller	
7. Steven M. Miller (In-Person)	
8. Douglas A. Pancrazi	
9. Diane Poirot	
10. Miguel Ramos	
11. Wayne Rooks	
12. Michael J. Sabath	
13. Tonya Tacker	
14. Antonio Zuniga	

**Thereby a quorum was established.**

**Guest (Virtually)**

Mariana Martinez, YPIC  
Juan Castillo, YPIC  
Ana Garcia, YPIC  
Steve Barba, YPIC

Nidia Herrera, YPIC  
Patrick Goetz, YPIC  
Beatriz Aguilar, YPIC

#### **IV. \*CALL TO THE PUBLIC**

There were no comments from the public.

#### **V. INTRODUCTIONS**

Diane Poirot introduced Dr. Michael J. Sabath, Associate Vice President and Campus Executive Officer for Northern Arizona University who was appointed on February 7, 2022 to the Board.

Dr. Sabath expressed his happiness to join the Workforce Development Board and looks forward to contributing to the Board.

#### **VI. DISCUSSION AND ACTION ITEMS:**

##### **A. Approval of the Consent Agenda**

- 1. Meeting Minutes (November 10, 2021)**
- 2. Approval of the appointment of Jesus G. Figueroa as the Chair for the Youth Committee**

Diane Poirot asked for a motion to approve the Consent Agenda.

Steven M. Miller made a motion to approve the Consent Agenda; Seconded by Judith Castro.

VOICE VOTE: The motion carried 14-0 (Yes: Judith Castro, Charles Grube, Karen King, Samuel G. Loveless, James Luft, Dave Miller, Steven M. Miller, Douglas A. Pancrazi, Diane Poirot, Miguel Ramos, Wayne Rooks, Michael J. Sabath, Tonya Tacker & Antonio Zuniga)

#### **VII. DIRECTORS REPORT**

Nidia Herrera presented a PowerPoint. PowerPoint is attached.

#### **VIII. PRESENTATION AND INFORMATION ITEMS**

##### **1. Business Services/Rapid Response**

Mariana Martinez, Employer Engagement & Rapid Response Coordinator presented a PowerPoint. PowerPoint is attached.

##### **2. Youth Services Presentation**

Juan Castillo, Youth Director presented a PowerPoint. PowerPoint is attached.

##### **3. Compliance Manager Update**

Ana Garcia, Compliance Manager provided the results of the employer and participant interviews which is part of the programmatic monitoring.

- Nine employers were selected for an interview
- The compliance department selected employers for the month of January 2022
- State requires monitoring of work experience, internship and on the job training contracts for the following purposes:
  - Ensure participants are learning the proper skills identified in their contracts
  - A worksite evaluation is conducted based on observation to ensure

the worksite is in compliance with the workplace labor standard safety

- Ensure State of Arizona worksite posters are posted in the employers worksites
- Customer Satisfaction-monitor the quality of services, ensuring employers are receiving quality services
- Twenty participants were selected for an interview
- The participants selected were from 2<sup>nd</sup> quarter monitoring review (October-December 2021 and January 2022)
- State requires participants to be interviewed for the following purposes:
  - Customer Satisfaction-monitor the quality of services, ensuring participants are receiving quality services
  - Ensure services are being provided based on participant needs

#### **4. Financials as of January 31, 2022**

Steve Barba, Finance & Accounting Manager presented the financial report and informed the Board expenses are at 48% spent.

### **IX. WDB MEETING SCHEDULE**

A. Proposed Next Meeting Date: Wednesday, May 11, 2022 at 9:00 a.m.

### **X. OTHER INFORMATION AND/OR COMMITTEE REPORTS**

#### **A. Economic Development Issues Report**

The Economic Development Issues Report was not provided.

#### **B. Educational Opportunity Center Charter High School Board Report**

*Steven M. Miller reported:*

- Expenses are at 56%, and are at 66% of the school year
- Received two findings from the Arizona State Board for Charter Schools regarding the Arizona Open Meeting Law and the Teacher Salary Posting
- The school is participating in a welding project for the Prison Hill Brewing and will begin one for the City of Yuma

#### **C. Performance Review Committee Report**

*Samuel G. Loveless reported:*

- The Committee met on February 22, 2022 and reviewed the service providers budget expenses and performance for the 2<sup>nd</sup> quarter
- The Committee determined that there wasn't enough data to make a determination regarding the renewal of contracts
- The next committee meeting is scheduled for Thursday, April 21, 2022 at 3:30 p.m.

### **XI. GOOD OF THE ORDER**

There were no comments for the Good of the Order.

### **XII. ADJOURNMENT**

Diane Poirot called for a motion to adjourn the meeting. A motion was made by Steven M. Miller; Seconded by Samuel G. Loveless. The motion carried.

VOICE VOTE: The motion carried 11-0 (Yes: Charles Grube, Karen King, Samuel G. Loveless, James Luft, Dave Miller, Steven M. Miller, Douglas A. Pancrazi, Diane Poirot, Wayne Rooks, Michael J. Sabath, & Antonio Zuniga)

The meeting adjourned at 10:05 a.m.

**Respectfully submitted by Beatriz Aguilar, Clerk of the Board.**



YUMA COUNTY

Innovative Workforce Solutions

# Executive Director's Report

**Nidia Herrera**  
**March 9, 2022**

# COVID-19 Precautionary Measures



- ▶ **Under Executive Order (2020-12) ~ WIOA Services “Essential”**
- ▶ **Continuity of Operation Plan (COOP)**
  - CDC Guidelines
  - Face Covering Requirement
  - Risk of Non-Vaccinated Individuals
  - Sanitation Stations & Temperature Checks
  - Practice Social Distancing
  - Updated Plan
- ▶ **Remain Open to the Public ~ Enforcing Safety Measures**
  - Limited to 10 customers
  - Sanitizing equipment after each use


ARIZONA@WORK-Yuma County

#MaskUpAZ



# Yuma's Best ~ 2022

**Thank You for Voting Us Yuma's Best**



ARIZONA @ WORK 3826

**Yuma's Best 2021**

**7 Years in A Row!**

**Staffing Service & Employment Agency**

**ARIZONA @ WORK™**

YUMA COUNTY  
Innovative Workforce Solutions

A proud partner of the [americanjobcenter](#) network  
Funded by U.S. Department of Labor

**3826 W. 16th St. Yuma, AZ**



# LWDB Action Items

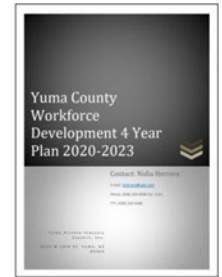
- ▶ **Local Board & Chief Elected Official:** (Board of Supervisors- BOS)
  - Workforce Sector Vacancy Filled: Feb 7<sup>th</sup> (Dr. Michael Sabath ~ NAU)
  - Monthly Meetings
- ▶ **Board Governance Training:** April 7<sup>th</sup> & 8<sup>th</sup>
- ▶ **Workforce Development Two (2) Year Modification Plan**
- ▶ **Governance Policy Updates:**
  - Shared Governance Agreement & Bylaws
- ▶ **GYEDC & AWC Partner Collaboration:**
  - Workforce Economic & Development Discussion w/Office of Economic Opportunity
  - TRAX International Upskill Grant
  - Chicanos Por La Causa
- ▶ **National Association Job Training Assistance Conference**
- ▶ **Labor Employment Advance Practices Conference**
- ▶ **National Association Workforce Boards Conference (DC)**
- ▶ **BiNational Partnership:** GYEDC, ARIZONA@WORK, AWC, OPRODE & GOODWILL
  - Launched: Jan 28<sup>th</sup>/
  - Yuma Sun Newspaper: Jan 30<sup>th</sup>



# LWDB Action Items, cont.

- ▶ **State of the State: Governor Ducey**
- ▶ **YPG Veterans Transitioning Service Member:** Jan 24<sup>th</sup>
- ▶ **ALLO Fiber Communications**
- ▶ **Lanny Branch Award: One Stop Center**
- ▶ **Monthly Service Provider Meeting:**
  - AWC, EQUUS, One Stop Operator, ROSS & Youth Services: Jan 27<sup>th</sup> & Feb 24<sup>th</sup>
  - Next Meeting: Mar 31<sup>st</sup>
- ▶ **Service Provider Training: by LWDB/DES Staff:**
  - Youth Technical Assistance & Updates: Jan 13<sup>th</sup>
  - Arizona Job Connection (AJC) Uploads Documentation/Updates: Feb 22<sup>nd</sup>
  - Youth Case Management Training: Apr 4<sup>th</sup> & 5<sup>th</sup>
  - DES State Training Session:
    - Webinar: Youth Program Elements: Mar 22<sup>nd</sup>
    - Measurable Skills Gain (MSG) & Credential Attainment Rate (CAR) Q & A Session: Apr 29<sup>th</sup>
    - Webinar: Data Validation Training: Jun 30<sup>th</sup>
    - Dislocated Worker Eligibility: Jul 29<sup>th</sup>
- ▶ **Informational Session ~ Integrated One Stop Delivery System:** Feb 2<sup>nd</sup>
  - LWDB staff, One Stop, Service Provider Directors, DES State Representatives & Partner Staff
- ▶ **Performance Review Committee:** Feb 22<sup>nd</sup>
- ▶ **Youth Timesheet Focus Group:** In progress

# Workforce Development 2 Year Modification Local Plan



- ▶ Yuma County Plan Submission to State: July 1, 2022
- ▶ Key Stakeholder & Partner
  - Local Board Staff & Chief Elected Officials (BOS)
  - One Stop Core Partners, GYEDC, Yuma County, City of Yuma, City of Somerton, City of San Luis, STEDY
  - WIOA Service Providers: AWC, EQUUS, ROSS & Youth Services

## 2020-2023 Modified Local Plan Timeline

Due Date	Timeline
12/8/2021	Share Existing plan & steps for new plan development w/immediate stakeholders
12/8/2021	Labor Market Analysis
12/15/2021 to 1/14/2022	Get Stakeholder Input and Revise Local Plan Narrative
2/1/2022	Compose Drafted Revised Plan w/LMI & Operational Updates
2/24/2022 to 2/28/2022	Public Local Plan-Public Notice
3/1/2022 to 3/30/2022	Public Local Plan for Public Comment
4/17/2022	Revise Plan based on Public and LWDB Comment



# BiNational Workforce Labor Pool (Bolsa De Trabajo BINACIONAL)



**Partnerships/Collaboration:** GYEDC, ARIZONA@WORK, OPRODE, AWC, GOODWILL & Universities in Sonora & Baja California

## Yuma Sun Promotional Announcement

# MAKING CONNECTIONS



## Bolsa de TRABAJO BINACIONAL

The Greater Yuma Economic Development Corporation is glad to announce the new Binational Workforce Labor Pool (Bolsa de Trabajo Binacional) for job seekers and for companies with employment opportunities in Yuma County.

In collaboration with ARIZONA@WORK - Yuma County, Goodwill, Arizona Western College and universities in Baja California and Sonora such as UABC, UTSLRC, and ITM are making it possible for job seekers to search on-line and apply for jobs in Yuma County.

This new website will facilitate the job search and, in some cases, apply for jobs in Yuma County. This website will also help companies to have access to professionals with dual citizenships or that hold work permits and want to work in the United States.



## READY FOR LAUNCH

## Bolsa de TRABAJO BINACIONAL

A new website designed to connect talent with opportunity!

The Greater Yuma Economic Development Corporation is glad to announce the new Binational Workforce Labor Pool (Bolsa de Trabajo Binacional) designed for job seekers and companies with employment opportunities within Yuma County. In cooperation with ARIZONA@WORK - Yuma County, Goodwill of Central and Northern Arizona, Arizona Western College, OPRODE - Organismo Promotor de Desarrollo Económico de San Luis Rio Colorado and universities in Baja California and Sonora such as UABC, Universidad Autónoma de Baja California, UTSLRC, Universidad Tecnológica de San Luis Rio Colorado, and ITM - Instituto Tecnológico de Mexicali are making it possible for job seekers to search on-line for employment opportunities in Yuma County.

This new website will allow job seekers to research open positions in Yuma County and in many cases apply directly for open positions. In addition, it will allow companies access to professionals with dual citizenships and work permits that would like to work in the United States, specifically Yuma County.

[oprode.gob.mx/servicios/bolsa-de-trabajo-binacional/](http://oprode.gob.mx/servicios/bolsa-de-trabajo-binacional/)



COURTESY OF GYEDC

REPRESENTATIVES FROM BOTH sides of the border come together to mark the launch of the Binational Workforce Labor Pool. Collaborators include Arizona@Work Yuma County, Goodwill of Central and Northern Arizona, Arizona Western College and universities in Baja California and Sonora and OPRODE, the economic development organization in San Luis Rio Colorado, Mexico.

# LAW Enforcement Training Academy (LETA) Graduation ~ Class 47



## **AWC LETA Graduation:** February 24<sup>th</sup>

- 16 WIOA Enrolled/16 Graduates
- WIOA Funded Tuition: \$78,032
- Placements: 16 Employed
- Next LETA Training: March 21<sup>st</sup>

## **AWC Detention Officer (Tentative):** March 28<sup>th</sup>

# State of Arizona & Department of Labor (DOL) Update

- ▶ **State of Arizona (DES-Dept. of Economic Security):**
  - **WIOA Program Desk Review Request PY' 21:**
    - Results (Feb 2<sup>nd</sup>): LWDB Staff Disputing Desk Review Audit Letter
  - **WIOA Governance Upload Monitoring:**
    - Results (Feb 25<sup>th</sup>): Board SGA Composition needs to Parallel with the Bylaws
  - **WIOA Funding Allocations PY' 22-23**
    - Not available until April/May 2022
  - **EDSI Consulting ~ Mapping Workgroup:** Completed Jan 28<sup>th</sup>
  - **Input on WIOA Draft Rules from Secretary of State:** Completed Jan 31<sup>st</sup>
- ▶ **Build Back Better Act:** No Update
- ▶ **State/DOL Success Story: ARIZONA@WORK-Yuma County**
- ▶ **Yuma Healthcare Efforts and Shortage:** Completed Jan 21<sup>st</sup>





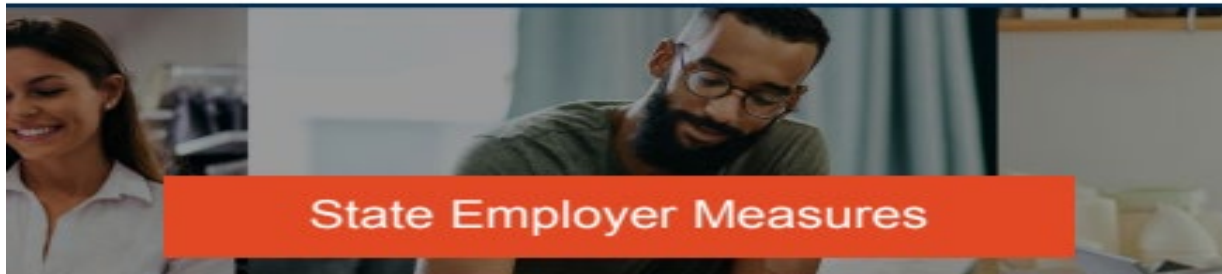
## How is ARIZONA@WORK addressing the Healthcare Shortage?

### Yuma County:

- ▶ **Occupational Skills Training (OST):** Total 57
- ▶ **WEX/Internships:** Total 23
- ▶ **One the Job Training (OJT):** Total 17
- ▶ **Target Recruitment & Hiring Events**
  - Yuma Regional Medical Center
  - Regional Center for Border Health
  - Sunset Community Health
  - Haven Health of Yuma
- ▶ **BiNational Website**



# Services to Employers



## Proposed Measures - Services to Employers

1. **Connecting with Employers:** Aggregated by the following 6 data points:
  - 1) Consultations / Visits
  - 2) Job Orders entered and reviewed
  - 3) Worksite tours/visits (in-person and virtual)
  - 4) Talent matching (Advanced Search)
  - 5) Recruiting events (hiring, job fair, resource, etc)
  - 6) Pre-employment screening/testing
  - **Purpose:** Increase services to employers
2. **Individual Participant Learning Completions:** Aggregated from WIOA funded worked-based learning: Incumbent Worker Training (IWT), On the Job Training (OJT), Registered Apprenticeship (excludes IRAPS), Work Experience (WEX), Internships, and Customized Training
  - **Purpose:** Increase number of work-based learning opportunities
3. **Employers Utilizing Work-Based Learning:** Individual businesses utilizing one or more work-based learning: Incumbent Worker Training (IWT), On the Job Training (OJT), Registered Apprenticeship (excludes IRAPS), Work Experience (WEX), Internships, and Customized Training
  - **Purpose:** Increase the utilization of work-based learning by employers



# Performance PY' 20/21 (7/1/2020 – 6/30/2021) Adult

Employment Rate (Q2) (Cohort Period: 07/01/2019 - 06/30/2020)		Employment Rate (Q4) (Cohort Period: 01/01/2019 - 12/31/2019)		Median Earnings (Cohort Period: 07/01/2019 - 06/30/2020)	Credential Rate (Cohort Period: 01/01/2019 - 12/31/2019)		Measurable Skill Gains (Cohort Period: 07/01/2020 - 06/30/2021)	
	Rate		Rate	Earnings		Rate		Rate
	76.90%		71.40%	\$5400.00		66.00%		59.20%
<u>307</u>	72.41%	<u>297</u>	67.35%	<u>\$6,344.64</u>	<u>66</u>	75.00%	<u>127</u>	53.81%
<u>424</u>		<u>441</u>			<u>88</u>		<u>236</u>	

## Dislocated Workers

Employment Rate (Q2) (Cohort Period: 07/01/2019 - 06/30/2020)		Employment Rate (Q4) (Cohort Period: 01/01/2019 - 12/31/2019)		Median Earnings (Cohort Period: 07/01/2019 - 06/30/2020)	Credential Rate (Cohort Period: 01/01/2019 - 12/31/2019)		Measurable Skill Gains (Cohort Period: 07/01/2020 - 06/30/2021)	
	Rate		Rate	Earnings		Rate		Rate
	78.00%		75.00%	\$5400.00		71.10%		50.00%
<u>44</u>	72.13%	<u>49</u>	80.33	<u>\$5,659.50</u>	<u>11</u>	64.71%	<u>22</u>	78.57%
<u>61</u>		<u>61</u>			<u>17</u>		<u>28</u>	

## Youth

Placement Rate (Q2) (Cohort Period: 07/01/2019 - 06/30/2020)		Placement Rate (Q4) (Cohort Period: 01/01/2019 - 12/31/2019)		Median Earnings (Cohort Period: 07/01/2019 - 06/30/2020)	Credential Rate (Cohort Period: 01/01/2019 - 12/31/2019)		Measurable Skill Gains (Cohort Period: 07/01/2020 - 06/30/2021)	
	Rate		Rate	Earnings		Rate		Rate
	76.00%		74.60%	\$4500.00		54.00%		52.80%
<u>136</u>	73.91%	<u>106</u>	71.14%	<u>\$5,011.42</u>	<u>93</u>	68.89%	<u>143</u>	54.17%
<u>184</u>		<u>149</u>			<u>135</u>		<u>271</u>	



# Performance PY' 21-22 (7/1/21 – 1/31/21)

## Adult

Employment Rate (Q2)		Employment Rate (Q4)		Median Earnings	Credential Rate		Measurable Skill Gains	
	Rate		Rate	Earnings		Rate		Rate
	76.90%		71.40%	\$5400.00		66.00%		59.20%
<u>319</u>	65.77%	<u>239</u>	60.20%	<u>\$6,721.00</u>	<u>84</u>	73.68%	<u>105</u>	52.50%
<u>485</u>		<u>397</u>			<u>114</u>		<u>200</u>	

# Performance PY' 21-22 (7/1/21 – 1/31/21)

## Dislocated Workers

Employment Rate (Q2)		Employment Rate (Q4)		Median Earnings	Credential Rate		Measurable Skill Gains	
	Rate		Rate	Earnings		Rate		Rate
	78.00%		75.00%	\$5400.00		71.10%		50.00%
<u>46</u>	73.02%	<u>34</u>	54.84%	<u>\$7,788.03</u>	<u>10</u>	66.67%	<u>10</u>	47.62%
<u>63</u>		<u>62</u>			<u>15</u>		<u>21</u>	

# Performance PY' 21-22

## (7/1/21 – 1/31/21)

### Youth

Placement Rate (Q2)		Placement Rate (Q4)		Median Earnings	Credential Rate		Measurable Skill Gains	
	Rate		Rate	Earnings		Rate		Rate
	76.00%		74.60%	\$4500.00		54.00%		52.80%
<u>221</u>	74.66%	<u>177</u>	69.41%	<u>\$5,209.73</u>	<u>145</u>	71.43%	<u>94</u>	48.96%
<u>296</u>		<u>255</u>			<u>203</u>		<u>192</u>	



YUMA COUNTY

Innovative Workforce Solutions

**Questions?**

# Business Services & Rapid Response

*Mariana Martinez*

*Employer Engagement Coordinator & Rapid Response Coordinator*



A proud partner of the [americanjobcenter](#) network





A proud partner of the [americanjobcenter](#) network

## Activity

Site	January	February	Year-to-Date
Yuma CRC / EOC	412	354	766
MLK / Youth Services	76	101	177
ES - Yuma	479	Pending	(479)
Somerton Resource Center	99	76	175
South County Business Resource Center	12	4	16
Virtual Contacts	236	208	444
<b>Total</b>	<b>1,314</b>	<b>743</b>	<b>2,057</b>

2016 Total: 28,643

2018 Total: 44,613

2020 Total: 41,990

2017 Total: 34,341

2019 Total: 47,033

**2021 Total: 22,935**



A proud partner of the [americanjobcenter](#) network

## Rapid Response 2022 Layoffs & Closures

Company	Month	Closure	Lay-Off	Employees Dislocated
Bed Bath & Beyond	January	X		18
Habitat for Humanity ReStore	January	X		3
<b>Total</b>		<b>2</b>		<b>18</b>



# QUARTERLY NEWSLETTER



A proud partner of the americanJobcenter network

## BUSINESS SERVICES

A QUARTERLY NEWSLETTER

FIRST EDITION

### ARIZONA@WORK

partners with employers throughout Yuma County to meet their workforce needs. With locally based services, we have the network to connect people and jobs. By helping businesses succeed and grow, we lay the groundwork for a stronger Arizona economy. And by sharing the solutions you need to find the right employees—right here, right now—we're committed to real teamwork with you.

- Business Support Resources
- Customized Recruitment Services
- Employee Development Programs

[READ MORE](#)

### Yuma County - Labor Market Information

Unemployment Rate: 12.4 %  
 Nonfarm Employment: 59,700  
 Labor Force Size: 101,156  
 Industry Wages: \$860 Avg. Weekly Wage

*Source of Data: October, 2021, Arizona Office of Economic Opportunity in cooperation with US Department of Labor, Bureau of Labor Statistics- Unemployment Rate Not Seasonally Adjusted.*

[READ MORE](#)

If you wish to obtain industry focus labor market information contact a member of your local ARIZONA@WORK Business Services Team.



### Minimum Wage Increase 2022

Effective January 1, 2022, through December 31, 2022, Arizona's minimum wage will be \$12.80 per hour. Posters must be displayed in the workplace at a location that's accessible to all employees. The minimum wage posters include information on exemptions, tips & gratuities, retaliation, and more.

[2022 Minimum Wage Option Notification](#)

[English Minimum Wage Poster](#)

[Spanish Minimum Wage Poster](#)

[READ MORE](#)

A new website designed to connect talent with opportunity!



ARIZONA@WORK - Yuma County along with The Greater Yuma Economic Development Corporation, Goodwill, Arizona Western College, OPRODE- Organismo Promotor de Desarrollo Económico de San Luis RC, and universities in Sonora and Baja California Mexico are making it possible for job seekers across the border to search online for employment opportunities in Yuma County.

This website will help facilitate individuals with current permits and authorization to work in the US apply for open positions in Yuma County.

For more information on job posting please contact Mariana Martinez, Employer Engagement Coordinator/Rapid Response Coordinator at (928) 550-6064 ext. 8111 or email at [mmartinez@ypic.com](mailto:mmartinez@ypic.com)

[oprode.gob.mx/servicios/bolsa-de-trabajo-binacional/](http://oprode.gob.mx/servicios/bolsa-de-trabajo-binacional/)



### For more information

928-329-0900  
 TTY: 928-329-6466  
[bsa@ypic.com](mailto:bsa@ypic.com)

[www.arizonaatwork.com](http://www.arizonaatwork.com)  
[ArizonaatWorkYumaCounty](https://www.facebook.com/ArizonaatWorkYumaCounty)  
[Arizona@Work - Yuma County](https://www.linkedin.com/company/Arizona@Work-Yuma-County)

Equal Opportunity Employer / Program. Auxiliary aids and services available upon request to individuals with disabilities. Program funded by the United States Department of Labor



### Job Club is Back!

Throughout the years employers have utilized Job Club to satisfy their recruitment needs. This venue allows employers to present their employment opportunities face to face with Job Seekers enrolled in ARIZONA@WORK services. Job Club is held every first Thursday of the Month and employers get approximately 30 minutes to present. In some instances, employers have been able to interview potential candidates onsite. Job Club allows employers to:

- Meet Potential Candidates
- Promote Internship Opportunities
- Network
- Promote Your Services
- Mentor Job Seekers
- Share Insider Tips on Job Searching

Job Club has limited availability so contact us today to reserve a spot for your presentation.



"...the excellent job your staff provided for us over the past weeks with our recruitment, interviewing, and hiring needs. The hiring event your team put together for us on August 25 & 26th was second to none..."

- Garth B., Director of HR, Safety & Compliance



# Community Outreach & Recruitments



A proud partner of the [americanjobcenter](#) network



# January Outreach



- 27th – Western Arizona Council of Governments (WACOG) Preschool
- 30th – Yuma Sun Report on Bolsa De Trabajo Binacional (Binational Job Bank)
- Yuma Sun Reports
- State Business Touch Point Call
- Chamber Board Meeting

2022

## BUSINESS GLANCE

views and employee...  
ing are virtual. New...  
or orientations, including...  
with executive team...  
is, are also virtual...  
are more about the...  
positions, go to jobs...  
can. For more information...  
re: <https://bit.ly/3qQmHh>.

2022 Food Safety set...  
for Feb. 2  
Western Growers Center...  
ation & Technology, the...  
or Produce Safety and...  
a Center of Excellence...  
of Agriculture are hosting...  
Food Safety, a one-day...  
dedicated to innovations in...  
high technology...  
rise event will take place...  
on Feb. 2, at Four Points...  
Hotel Yuma, 2020 S. Ave 3E.

2022 Food Safety will...  
se the innovators and...  
leaders who are working...  
our nation's food supply...  
of safety – the handling...  
ing and storage of food in...  
prevent foodborne illness...  
ing the biggest concerns...  
items. A 2022 Safety still...  
thru 150,000 people...  
I that 60% were concerned...  
a issue of food safety...  
2022 Food Safety will...  
panels on industry...  
regulatory views and food...  
technology acceleration...  
ed speakers include...  
yments by Dr. David W.K...  
a, president and CEO of...  
ation Group and former...  
ical officer at the U.S...  
of Drug Administration's...  
of Food Safety and Applied

BLUE CROSS BLUE SHIELD...  
of Arizona will host a free virtual...  
information session on Tuesday, Jan. 25...  
to discuss open...  
positions. The health insurance company is looking to fill...  
more than 100 full-time openings, with 67% of the positions...  
transitioned to virtual.

Nutrition...  
- YCEA Executive Director Paul...  
E. Brinary...  
Center for Produce Safety...  
Executive Director Bonnie...  
Fernandez-Fernandez, in...  
conversation with Fredman...  
Growers Assistant Vice President...  
of Food Safety, Science &...  
Technology Sofia E. Salas and...  
University of Arizona Professor and...  
Water Quality Specialist Channah...  
M. Rock...  
- Victor Smith, president and...  
CEO of A-Smart Companies, in...  
conversation with Barbara...  
Cassens, FDA Director for the...  
office of partnerships, and Tom...  
Siddabottom, research scientist and...  
consultant...  
To register, go to <https://pages.agfoodrx.com/yuma-02-02/>.

Chamber annual dinner has...  
been postponed...  
The Yuma County Chamber

December...  
The Arizona@Work numbers for...  
The Arizona@Work numbers for...  
County Career Centers were...  
visited by 1,074 job seekers during...  
the month of December, compared to...  
1,383 in December of 2020...  
In 2021, the centers were...  
visited by a total of 22,835...  
these numbers include virtual contacts.

GEDC virtual lunch and learn...  
set for Wednesday...  
After careful consideration...  
due to COVID-19 on the rise, the...  
Greater Yuma Economic...  
Development Corp. has chosen...  
to hold its quarterly investor...  
lunches as a virtual lunch-and-learn...  
instead of an in-person

meeting...  
The Zoom meeting will take...  
place from 11:30 a.m. to 1 p.m...  
and features the Yuma Southwest...  
Contractors Association with...  
the presentation "Construction...  
Industry Market Analysis for the...  
Region." Sponsors include John...  
Kosovsky of McCarthy Builders; Kirk...  
Perkins of Yuma Valley; and Felipe...  
Gonzalez of Fenwick Galbraith...  
They will consider the effects of...  
the global supply chain shortages...  
on Yuma County and how they are...  
impacting the cost and time to...  
deliver residential, commercial and...  
industrial development projects...  
To attend, register at [events.bcsaz.com](https://events.bcsaz.com). Once registered, participants...  
will receive a confirmation email...  
with the login information for the...  
meeting.

Small Business Boot Camp...  
Confirmed resolutions...  
The Arizona Commerce...  
Authority regularly hosts...  
Small Business Boot Camp...  
webinars, with speakers sharing...  
strategies on navigating these...  
unprecedented times and making...  
important mentorship connections...  
The webinars are usually held...  
from 9-10 a.m. Tuesdays...  
Here is an upcoming webinar...  
- Jan. 25 - The Ultimate Guide...  
to Starting Your Business. Join...  
attorneys from Spencer Faese for...  
a session focused on the dry...  
and don'ts of starting a business...  
Learn which type of entity...  
selection structure (LLC, S Corp...  
or C Corp) is right for you and discuss...  
whether an operating agreement...  
is needed...  
To register and/or see upcoming...  
or archived webinars, go to [www.azcommerce.com/small-business-boot-camp](https://www.azcommerce.com/small-business-boot-camp).

Building Financial Security...  
program every Thursday...  
The Yuma County Library...  
District, in collaboration with the...  
University of Arizona Cooperative...  
Extension, is hosting "Building...  
Financial Security," a financial...  
therapy program to teach how...  
to budget, plan for emergencies...  
determine the cost of borrowing...  
money, and understand credit...  
reports...  
The next session is Thursday...  
Jan. 27, from 4-5:30 p.m., in the...  
Main Yuma Library, 851 S. 21st...  
Street, Second Floor Classroom...  
The sessions will continue on...  
Feb. 3...  
There is no charge to attend...  
however, space is limited and...  
registration is required. Contact...  
Lauren Ogle at 928-373-6514...  
or [laureng@azcommerce.edu](mailto:laureng@azcommerce.edu)...  
to register.

Chamber: Be patient with staff...  
shortages at businesses...  
The Yuma County Chamber...  
of Commerce recently issued a...  
reminder in view of staff shortages...  
at businesses...  
"This appears to be a recurring...  
theme in our community and...  
is an issue around the country...  
Please be supportive of our local...  
businesses and patient with...  
their staff. It is likely they are...  
performing double or even triple...  
duty or more," the organization...  
said...  
Compiled by Yuma Sun staff...  
with...  
Mara Kraus. Submit items for Business...  
Glance to [mara@yumasun.com](mailto:mara@yumasun.com).



**Job Club**

**January**

- Be Connected
- City of Yuma Public Works Department
- US Navy

JOB FAIR

**POSTPONED**  
NEW DATE COMING SOON



Wednesday, January 12, 2022

1PM -4PM

MLK JR. Neighborhood Center

300 S. 13th Ave. Yuma. AZ 85364

Sunset Health Clinic has immediate openings for caring and compassionate team members.

**Medical Assistants, Medical Assistant Associates, & Community Health Workers**

\*Applications may be picked up at any Sunset Health Clinic location prior or day of event.

Presented to you by  
**ARIZONA @ WORK™**  
YUMA COUNTY  
A proud partner of the americanJobcenter network



# January Recruitments

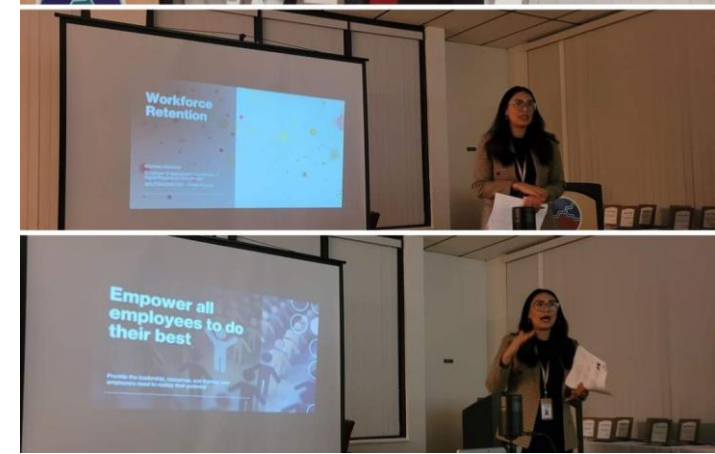


- **Sunset Health postponed due to rise in COVID cases & clinic being short staffed**
  - Business Services continues to assist promoting vacant positions via:
    - [azjobconnection.gov](http://azjobconnection.gov)
    - Partner e-mail distribution list
    - Social Media
  - Re-scheduled for March 30, 2022 at the MLK Jr. Neighborhood Center

# February Outreach

---

- 17th – Yuma County Housing & Yuma Food Bank
- 18th – Convey Health Solutions Outreach
- 22nd – American Business Women's Association (ABWA)
  - Workforce Retention
- 24th – Allo Communications – Business Services Presentation
- 25th – CPLC- Chicanos Por La Causa – Business Services Presentation
- 25th – S&A Industries Hiring Event
- 26th – Womens Expo
- Yuma Sun Reports
- State Business Touch Point Call
- Chamber Board Meeting



**CHICANOS  
POR LA CAUSA**





## Job Club

## February

- City of Yuma Public Works Dept.
- Yuma County Human Resources Dept.

# February Recruitments

- **Convey Hiring Event**
  - February 18, 2022
  - 12 attended



ARIZONA@WORK  
YUMA COUNTY  
A proud partner of the americanjobcenter network



**convey**

## HIRING EVENT

- Member Services Advocates
- Operations Supervisor
- Application Support Analyst

*Remote positions available*

**FRIDAY, FEBRUARY 18, 2022**  
**9:00 AM - 12:00 PM**  
725 W 32nd St Ste 2  
Yuma, AZ 85364

- COVID-19 precautionary measures will be strictly enforced
- Masks will be required at all times

Equal opportunity employer/program - auxiliary aids and services are available upon request to individuals with disabilities.  
Program funded by the US Department of Labor.



# February Recruitments

- **S&A Industries**
  - February 25, 2022
  - 55 attended



**S&A Industries**  
**WE ARE HIRING!**

**HIRING EVENT**

Friday, February 25th, 2022  
9:00 am - 1:00 pm

At S&A Industries on  
3943 W 41st Pl. Yuma, AZ 85365

**NOW HIRING 3RD SHIFT**  
Blow Mold Operator  
Production Assembler  
Maintenance Technician

- No Experience Required
- Shift Differential Available
- Attendance Bonus
- Referral Bonus
- **\$500.00 SIGN ON BONUS!**

Presented by:  
**ARIZONA @ WORK**  
YUMA COUNTY

A proud partner of the American Job Center network

Equal opportunity employer / program. Auxiliary aids and services are available upon request to individuals with disabilities.  
Funded by the US Department of Labor.





# Upcoming Job Fairs & Recruitments



• CHOOSE ADVENTURE - SPEND THE •

## SUMMER IN ALASKA

Join our dedicated team helping us produce the world's highest quality, sustainable wild Alaska seafood for a season, or a career.

Visit our website:



Click JOIN OUR TEAM

- \$15.85 an hour
- Plenty of overtime (\$23.78/hr.)
- Travel expenses to plant are covered
- Meals, laundry, room & board are covered
- Opportunities for friendships
- Opportunities for growth!

**Join us for our upcoming recruiting event!**

Where: ARIZONA@WORK - Yuma County Business Annex

Where: 3850 W. 16th Street Suite B, Yuma, AZ 85364

When: March 7, 2022

Time: 9:00am - 4:00pm



@OBISeafoods



Equal Opportunity Employer / Program. Auxiliary aids and services available upon request to individuals with disabilities. Program funded by the United States Department of Labor



## Hiring Event

**NOW HIRING  
CDL Class A  
Drivers**

- \$55,000 - \$75,000 Annual DOE
- \$1,000 sign on bonus
- And more...

**Tuesday, March 15th, 2022**

9:00 am - 2:00 pm  
and

**Wednesday, March 16th, 2022**

9:00 am - 2:00 pm

**ARIZONA@WORK - Yuma County  
Business Annex**

3850 W 16th St Suite B Yuma, AZ 85364



- OBI Seafoods
- Harvest Preparatory Academy
- MPW Industrial Services
- E&E Seafoods
- Sunset Health Job Fair
- Copper Seafoods
- Whittier Seafoods
- Yuma County
- Law Enforcement Job Fair

---

# Questions?

---



A proud partner of the [americanjobcenter](#) network

# Youth Services Report

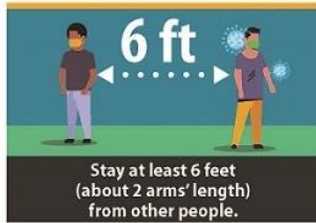
## March 2022

Presented by  
Name: Juan F Castillo

# PRECAUTIONARY MEASURES

## Stop the Spread of Germs

Help prevent the spread of respiratory diseases like COVID-19.



[cdc.gov/coronavirus](https://www.cdc.gov/coronavirus)

202007-11 11:00 AM

- Wall mount thermometers (3)
- Automatic hand sanitation stations
- Automatic soap dispensers
- Automatic paper towel dispensers
- Social Distancing

# OUTREACH

- Social Media (Facebook, Instagram, SnapChat, Tweeter)
- Weekly recruitment shout out
- **Live FaceBook Event**
- Monthly Newsletter

The screenshot shows a Facebook Live event interface. At the top left is the 'ARIZONA @ WORK' logo with 'YUMA COUNTY' and 'A proud partner of the americanJobcenter network' below it. To the right is the 'f LIVE' logo. Further right is the 'ACHIEVE HUMAN SERVICES' logo, which is a stylized yellow flower. The main text in the center reads: 'FACEBOOK LIVE CAREER & SERVICES CHAT', 'TUNE IN', 'JANUARY 25, 2022 AT 3:30PM.', 'LEARN ABOUT SERVICES AND CAREER OPPORTUNITIES OFFERED BY ACHIEVE HUMAN SERVICES!'. Below this is a video player showing a group of people in a hallway, with a sign that says 'ACHIEVE Welcome to GOSAR'. The video player has a progress bar and a '15.00' timestamp. On the left side of the video player is a circular portrait of Ashlyn Bruce, with the text 'GUEST: ASHLYN BRUCE HUMAN RESOURCE MANAGER' below it. On the right side is a circular portrait of Lucia Wilson, with the text 'GUEST: LUCIA WILSON HOUSING SUPERVISOR' below it. At the bottom right is a circular portrait of Thelma Lundy, with the text 'HOST: THELMA LUNDY OUTREACH COUNSELOR' below it. At the very bottom of the screenshot is a small disclaimer: 'EQUAL OPPORTUNITY EMPLOYER/PROGRAM AUXILIARY AIDS AND SERVICES ARE AVAILABLE UPON REQUEST TO INDIVIDUALS WITH DISABILITIES FUNDED BY DEPARTMENT OF LABOR'.

**ARIZONA @ WORK**  
Innovative Workforce Solutions

# OUTREACH



**ARIZONA@WORK**  
YUMA COUNTY  
A proud partner of the **azjobconnection** network

**ARIZONA@WORK-YUMA COUNTY YOUTH SERVICES OFFERS THE MEDICAL ASSISTANT - CERTIFICATE PROGRAM**  
THIS PROGRAM WILL PROVIDE STUDENTS WITH A WORKING KNOWLEDGE OF FRONT AND BACK OFFICE SKILLS TO PREPARE THE STUDENT FOR DIRECT EMPLOYMENT IN A MEDICAL PRACTICE SETTING. STUDENT WILL BE PREPARED FOR NATIONAL CREDENTIALING EXAM.  
DESCRIPTION: THIS PROGRAM WILL PROVIDE STUDENTS WITH A WORKING KNOWLEDGE OF FRONT AND BACK OFFICE SKILLS TO PREPARE THE STUDENT FOR DIRECT EMPLOYMENT IN A MEDICAL PRACTICE SETTING, AS WELL AS THE GENERAL EDUCATION COURSES REQUIRED FOR COMPLETION OF APPLIED ASSOCIATE OF SCIENCE.  
FOR MORE DETAILS ON PROGRAM REQUIREMENTS GO TO:  
[HTTPS://WWW.AZJOBCONNECTION.GOV/ETP/PUBLIC/INSTITUTION\\_PROGRAMS/23082](https://www.azjobconnection.gov/etp/public/institution_programs/23082)  
SERVICES ARE FREE TO THOSE WHO QUALIFY!

**ARIZONA@WORK -Youth Career Center**  
Location: 300 S. 13th Avenue, Yuma, AZ  
Phone: (928) 783-9347  
TTY: (928) 329-6466  
Email: [mlk@ypicaz.com](mailto:mlk@ypicaz.com)  
Open: Monday-Friday  
8:00 AM-5:00 PM

Equal Opportunity Employer/Program Auxiliary Aids and Services Are Available Upon Request To Individuals With Disabilities. Funded By Department of Labor.

**ARIZONA@WORK**  
YUMA COUNTY  
A proud partner of the **azjobconnection** network

**Education is the ticket to your future, for tomorrow belongs to those who prepare today!**

**Do you need your GED (also known as your High School Equivalency Diploma-HSE)?**

**IF YOU ARE BETWEEN THE AGES OF 16-24 AND IN NEED OF GED? CONTACT US AND SCHEDULE YOUR ORIENTATION APPOINTMENT TODAY!**

**ARIZONA@WORK -Youth Career Center**  
Location: 300 S. 13th Avenue, Yuma, AZ  
Phone: (928) 783-9347  
TTY: (928) 329-6466  
Email: [mlk@ypicaz.com](mailto:mlk@ypicaz.com)  
Open: Monday-Friday  
8:00 AM-5:00 PM

Equal Opportunity Employer/Program Auxiliary Aids and Services Are Available Upon Request To Individuals With Disabilities. Funded By Department of Labor.



**ARIZONA@WORK**  
YUMA COUNTY  
A proud partner of the **azjobconnection** network

**ARIZONA@WORK-YUMA COUNTY YOUTH SERVICES PUBLIC SAFETY DISPATCHERS BASIC CERTIFICATE PROGRAM**

**PROGRAM INTRODUCES THE NECESSARY SKILLS AND KNOWLEDGE TO WORK IN A LAW ENFORCEMENT COMMUNICATIONS CENTER IN A PRODUCTIVE AND PROFESSIONAL MANNER. THE COURSE ALSO PREPARES EACH STUDENT FOR THE BASIC ROLES, RESPONSIBILITIES, AND DUTIES OF A PUBLIC SAFETY DISPATCHER WITHIN THE LAW ENFORCEMENT AGENCY.**

**FOR MORE INFORMATION ON PROGRAM REQUIREMENTS GO TO:**  
[HTTPS://WWW.AZJOBCONNECTION.GOV/ETP/PUBLIC/INSTITUTION\\_PROGRAMS/23278](https://www.azjobconnection.gov/etp/public/institution_programs/23278)  
**PROGRAM IS FREE TO THOSE WHO QUALIFY!**

**ARIZONA@WORK -Youth Career Center**  
Location: 300 S. 13th Avenue, Yuma, AZ  
Phone: (928) 783-9347  
TTY: (928) 329-6466  
Email: [mlk@ypicaz.com](mailto:mlk@ypicaz.com)  
Open: Monday-Friday  
8:00 AM-5:00 PM

Equal Opportunity Employer/Program Auxiliary Aids and Services Are Available Upon Request To Individuals With Disabilities. Funded By Department of Labor.

**ARIZONA@WORK**  
YUMA COUNTY  
A proud partner of the **azjobconnection** network

**ARIZONA@WORK-YUMA COUNTY YOUTH SERVICES MEDICAL CODING AND BILLING CERTIFICATE PROGRAM**

Graduates will demonstrate (1) basic knowledge of professional skills required for Medical Coding and Billing (2) knowledge and training on diagnostic and procedural coding and ICD-10 codes (3) knowledge of coding compliance and auditing (4) fundamental concepts for working effectively in a healthcare setting including knowledge of HIPPA and medical ethics.

**For more information on program requirements go to:**  
[https://www.azjobconnection.gov/etp/public/institution\\_programs/23279](https://www.azjobconnection.gov/etp/public/institution_programs/23279)

**ARIZONA@WORK -Youth Career Center**  
Location: 300 S. 13th Avenue, Yuma, AZ  
Phone: (928) 783-9347  
TTY: (928) 329-6466  
Email: [mlk@ypicaz.com](mailto:mlk@ypicaz.com)  
Open: Monday-Friday  
8:00 AM-5:00 PM

Equal Opportunity Employer/Program Auxiliary Aids and Services Are Available Upon Request To Individuals With Disabilities. Funded By Department of Labor.

**ARIZONA@WORK**  
Innovative Workforce Solutions

# COMMUNITY SERVICE

- Tuesday & Thursday (ONLY)
- 8AM - 11:30ish
- Since April 2021



# MLK 14 Program Element Performance Goals FY 2021/2022

GOAL/ELEMENTS DESCRIPTION	GOAL	SUCCESSFUL OUTCOMES
1. Tutoring, Study Skills Training, Instruction, and Dropout Prevention	70	17
2. Dropout Recovery Services	75	13
3. Paid and Unpaid Work Experience	164	49
4. Occupational Skills Training	140	70
5. Education Offered Concurrently with Workforce Preparation	1	0
6. Leadership Development Opportunities	50	21
8. Adult Mentoring	10	0
10. Comprehensive Guidance and Counseling	2	0
11. Financial Literacy Education	50	6
12. Entrepreneurial Training	2	0
13. Services that Provide Labor Market Information	160	34
14. Postsecondary Preparation and Transition Activities	180	64

**\*\*Element 7 and 9 were removed as they are non-performance goals**





# MLK 14 Credential Performance Goals FY 2021/2022

GOAL/ELEMENTS DESCRIPTION	GOAL	SUCCESSFUL OUTCOMES
1. Medical Office Specialist (MOS)	21	24
2. Certified Nursing Assistant (CNA)	30	14
3. Medical Billing and Coding (MBC)	8	0
4. Phlebotomy	5	3
5. Commercial Driver's License (CDL)	30	14
6. Law Enforcement Training Academy (LETA)	5	2
7. Google IT Specialist	2	0
8. Dental Assistant Academy	1	1
9. Childcare Development	2	0
10. Microsoft Office Specialist, Excel, PowerPoint	32	9
11. High School Diploma Equivalency (HSE)	75	7
12. High School Diploma (In-School Youth)	20	10
13. Community Health Worker	2	0
14. Apprenticeship	2	3

# Youth Services

**From Date: July 2020 To Date: February 2022**

Enrollments	Youth
Projected (FY 21/22)	281
Year-to-Date	156

# Youth Services

From Date: July 2020 To Date: November 2021

Contract Services	YTD	Currently Attending	2021/2022 Goals
Work Experience (WEX)	38	24	
On the Job Trainings (OJT)	11	3	
<b>TOTAL (WEX/OJT)</b>	<b>49</b>	<b>27</b>	<b>164</b>

## Job Placements

Year-to-Date	28		
Average Wage	\$13.92		

# SUCCESS STORIES

ARIZONA@WORK™

YUMA COUNTY

A proud partner of the American Job Center network



**Areli is a youth participant participating in a work experience at Uni Care Health Care as a Medical Assistant.**

**Employer states- "She is always proactive. If she is done with her work she will ask the rest of our staff if there is anything she can help with. Every morning she knows her assignments and gets to work right away. She has been a great asset to our office. Thank you ARIZONA@WORK!"**

**- Laura Arellano  
Work Experience Supervisor**

EQUAL OPPORTUNITY EMPLOYER/PROGRAM AUXILIARY AIDS AND SERVICES ARE AVAILABLE UPON REQUEST TO INDIVIDUALS WITH DISABILITIES

FUNDED BY DEPARTMENT OF LABOR



Innovative Workforce Solutions

# Thank you!

