

Innovative Workforce Solutions

YUMA COUNTY WORKFORCE DEVELOPMENT BOARD

Regular Meeting
Martin Luther King Center
300 S. 13th Avenue, Yuma, AZ 85364
February 12, 2020

MINUTES

I. CALL MEETING TO ORDER

Jesus Garcia called the meeting to order at 9:03 a.m.

II. PLEDGE OF ALLEGIANCE

Daniel Corr led the Pledge of Allegiance.

III. ROLL CALL

The roll was called, and those present and absent were:

Members Present	Members Absent
1. Judith Castro	1. Valentin Casillas (Excused)
2. Daniel Corr	2. Maria Chavoya (Excused)
3. Jesus Garcia	3. Charles Grube (Excused)
4. Delbert Hawk (Phone)	4. Kevin Imes (Excused)
5. Gregory LaVann	5. Marisol Kelland (Excused)
6. Samuel G. Loveless	6. Antonio Zuniga (Excused)
7. Steven M. Miller	
8. Douglas A. Pancrazi	
9. Diane Poirot	
10. Wayne Rooks	
11. Tracy Shultz	
12. Maria Vasquez	

Thereby a quorum was established.

Guests (From Sign-in list)

Gary Gammel, YPIC

Nidia Herrera, YPIC Beatriz Aguilar, YPIC

Martha Camacho, YPIC

Norma Avila, YPIC

Jesse Figueroa, ALPS

Patrick Goetz, YPIC

Elizabeth Arturi, AWC

Elizabeth Canela, Yuma County

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Sam Mendoza, YPIC
Maria Aguirre, AWC
Lorena Zaragoza, RESCARE
Christine Eaves, RESCARE
Shavon Knox, YPIC
Adriana McBride, YPIC
Lidia Blackthunder, YPIC

IV. *CALL TO THE PUBLIC

There were no comments from the public.

V. COMMUNITY PARTNER REPORT

There were no Community Partner reports.

VI. DISCUSSION AND ACTION ITEMS:

- A. Approval of the Consent Agenda
 - 1. Approval of Minutes (January 8, 2020)
 - 2. Revised Information Technology Policy

Jesus Garcia asked for a motion to approve the Consent Agenda.

Steven M. Miller made a motion to approve the Consent Agenda; Seconded by Wayne Rooks. The motion was approved unanimously.

VOICE VOTE: 12-0

B. Discussion Action Items

1. Youth Committee Member

Jesus Garcia asked for a motion to approve the appointment of Julissa K. Morales to the Youth Committee.

Steven M. Miller made a motion to approve the appointment of Julissa K. Morales to the Youth Committee; Seconded by Judith Castro.

Judith Castro asked what agency she represents. Nidia Herrera replied she is a youth participant from the Youth Program.

VOICE VOTE: 12-0

VII. DIRECTORS REPORT

Executive Director, Nidia Herrera presented a PowerPoint. The Power PowerPoint is attached.

Judith Castro asked what is the Youth Staff analysis for. Nidia Herrera replied they will perform an analysis on the Martin Luther King Youth Center to identify what the

overall needs are and to have a tool ready for the new Youth Director.

During the presentation Gregory LaVann asked is there any special resources that go towards the displaced homemaker program. Nidia Herrera replied they would receive the same services as other individuals and the veterans, spouse of veterans would receive priority of service. Patrick Goetz will also schedule times to visit the Marine Corps Air Station (MCAS) and the Yuma Proving Ground (YPG) to have providers work with them.

Judith Castro asked if a youth report can be incorporated to the meetings regarding outreach. Nidia Herrera replied outreach and recruitment numbers will be added.

Steven M. Miller asked what will be done during the summer for youth. Nidia Herrera replied staff is reaching out to the schools and that proposals have been submitted that identify how many additional youth participants each provider can serve. Mr. Miller requested to see the proposals at the next meeting. A conversation took place regarding possible summer activities for youth. A Youth Committee has been established to report information regarding the youth program to the Board.

VIII. PRESENTATION AND INFORMATION ITEMS:

1. Business Services/Rapid Response

- Patrick Goetz, Employer Engagement Officer/Rapid Response Coordinator presented a PowerPoint on Business Services and Rapid Response Update. The PowerPoint is attached.
- Judith Castro asked what services will be delivered out of the South
 County Business Resource Center. Patrick Goetz replied any employment
 services that are offered at the ARIZONA@WORK Career Resource
 Center in Yuma will be offered at the South County Business Resource
 Center. Gregory LaVann added they will be working with the Chamber of
 Commerce to expand the business, reaching out to companies in San Luis
 to find out what their needs are and refer them to ARIZONA@WORK for
 additional services.

2. Financial Status

- Martha Camacho, Accounting Manager presented the Financials as of December 31, 2019.
- Expenses are at 45%, and are at 50% of the fiscal year.
- Martha Camacho presented the Carry-Over Balance.
- Additional 6 million dollars are projected to be spent next year on Adult, Youth and Dislocated Worker.
- Providers were proposed to submit a proposal to serve additional participants, most of the providers have submitted their proposals.
- Estimated costs to increase service levels are as follows:
 - o ResCare: 2.3 million dollars.
 - o Arizona Western College (AWC): 600 hundred thousand dollars.
 - o In-House Youth Services: 1 million.
- Over 600 additional participants would be served.

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- Martha Camacho thanked the providers for their willingness to increase their service levels.
- Daniel Corr added that the Finance and Personnel Committee met and agreed to have a carryover and also serving additional participants.
- Conversations took place regarding the carryover amount and were the funds come from.
- Tracy Schultz asked when funds are requested is there a certain budget allocated per individuals that they want to service and why the amounts requested is different. Martha Camacho replied each service provider submitted a proposal based on the different services they provide. A conversation took place regarding return on investment.
- The Board would like to review the 3 proposals and the services being offered by each provider.

WDB MEETING SCHEDULE

A. Proposed Next Meeting Date: Wednesday, March 11, 2020 at 9:00 a.m. at the Martin Luther King Center located at 300 S. 13th Avenue, Yuma, AZ.

OTHER INFORMATION AND/OR COMMITTEE REPORTS

A. Economic Development Issues, Report

Gregory LaVann reported;

- Will travel next week to the capitol to speak on behalf of House Bill 2814. The intent is to catalyze and drive more investment into rural communities around Arizona.
- Daniel Corr informed the Board there is a system that you can sign on in support or opposition to bills.

B. Educational Opportunity Center Charter High School Board, Report Steven M. Miller reported;

- Enrollment is at 102.6 out of 110.
- Budget is at 55%, and is at 58% of the school year.

C. Southwest Technical Education District of Yuma (STEDY), Report The Southwest Technical Education District of Yuma (STEDY) report was not

provided.

D. Youth Committee, Report

The Youth Committee report was not provided.

E. Finance and Personnel Committee, Report

Jesus Garcia reported;

- In process of reviewing the Vacation Policy, will present to the Board as soon as it's finalized.
- The Operational Directors job description is being reviewed will recruit for the position as soon as it's finalized.

GOOD OF THE ORDER

Maria P. Vasquez informed the Board the Adult Education Program grant will end at

the end of this fiscal year; they are in the process of applying for another 4 year grant. Ms. Vasquez also informed the Board that in the County there are 2 Adult Education Programs.

- Adult Literacy Plus of Southwest Arizona (ALPS) in Yuma
- South Yuma County Consortium in Somerton

The proposal is due March 5th, and the Department of Education will send 2 proposals for the programs for the Board to review. Maria P. Vasquez proposed the Board to review the MOU at a future meeting regarding the section that relates to the workforce.

XII. ADJOURNMENT

Jesus Garcia called for a motion to adjourn the meeting. A motion was made by Steven M. Miller; Seconded by Judith Castro. The motion carried.

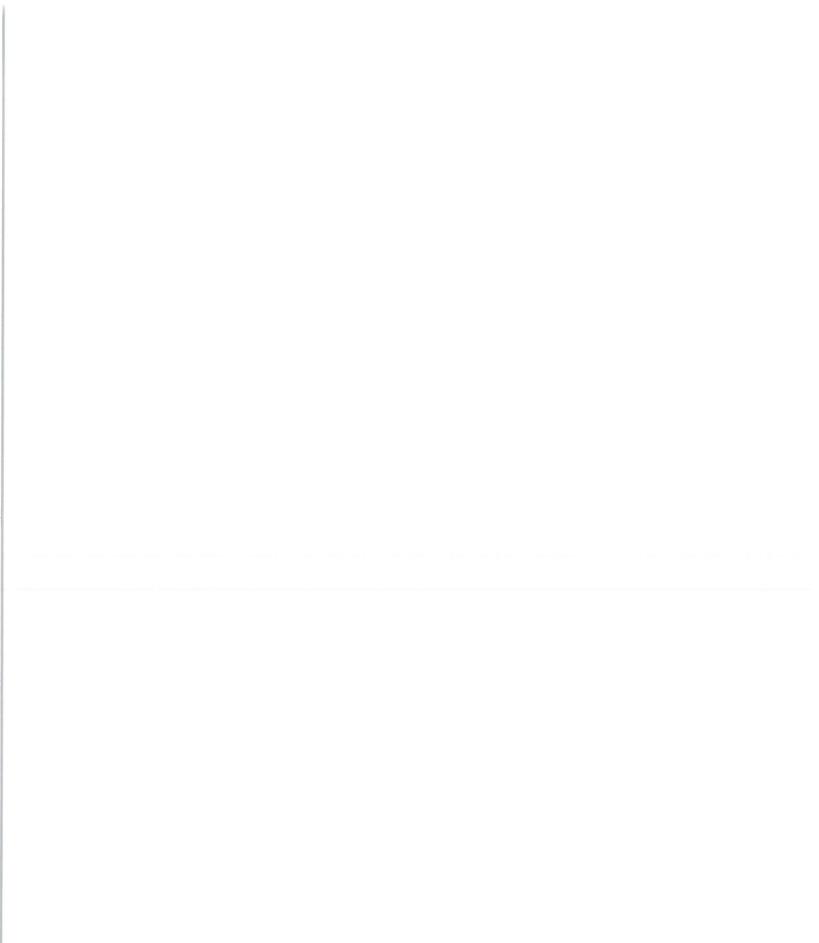
The meeting adjourned at 10:30 a.m.

VOICE VOTE: 12-0

Respectfully submitted by Beatriz Aguilar, Clerk of the Board.

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Executive Director Report

February 12, 2020

Director's Community Activities & Events: January 2020

- ▶ 1/08/20: Yuma Partner Meeting Job Fair 2020
- ▶ 1/09/20: Chamber Breakfast
- 1/10/20: AWC Training Employer Performance & Staff Update
- 1/13/20: Imperial County Meeting (AWC, GYEDC, STEDY,ARIZONA@WORK)
- ▶ 1/13/20: Investing Manufacturing Community Partners Meeting (IMCP)
- 1/14/20: CityLink Meeting City of Yuma Housing Authority
- ▶ 1/14/20: PPEP Service Provider Meeting
- ▶ 1/15/20: AWC & ResCare Service Provider Meetings

Director's Community Activities & Events: January 2020 Cont.

- 1/22/20: Yuma Community Food Bank Shara Whitehead
- 1/16/20: Yuma Co Administration Meeting Susan Thorpe
- ▶ 1/17/20: 2019 Annual Awards & Installation Dinner
- ▶ 1/21/20: Governor Ducey State of the State Address
- ▶ 1/21/20: State Conference Calls
- ▶ 1/21/20: PPEP Meeting Sandy Adams
- ▶ 1/22/20: San Luis Council Meeting Call to the Public
- 1/23/20: Spectrum Meeting Fred Earle (Youth Advertisement)
- ▶ 1/27/20: OMB Circular Training California
 - Ribbon Cutting Ceremony

South County Business Resource Center

- Work Schedule: (2 Days): Tuesday & Wednesday
- Hours: 9am to 3pm
- Vacant Positions:
 - Resource Clerk
 - Engagement Liaison
- Check In System





Action Items & Upcoming Projects

- Review PY 20/21: Service Provider Proposals
 - Requesting Service Provider Reports Next Board Meeting (March)
 - Enrollments
 - Placements
 - Budget Expenditures
 - WEX/Internships/OJT's numbers
 - One Participant Success Story or Employer Success Story (alternate)
- Open/Vacant Position:
 - Youth Director Pending Selection
- State Program Monitoring Closure Letter PY 2019
- State Audit Visit Equal Opportunity (EO) & ADA:
 - Scheduled for 2/24/20 & 2/25/20 (Lynn Nedella State EO Compliance Program Manager)
 - One Stop Center/Admin & MLK Center
- Youth Staff Analysis (In Process)
- Arizona State Census 2020 Educate the Public
- Displaced Homemaker Recruitment (MCAS & YPG)

New Community Partnerships

- Yuma Community Food Bank (Shara Whitehead)
- Yuma County Housing Authority (Jesus Roldan)
- Yuma County Library

(Lisa Mendez)

Training & Staff Development

- Yuma County Training Continuation
- WIOA Training:
 - Performance Measures: 1/23/20
 - Arizona Job Connection (AJC) Enhancements: 2/20/20
- State Webinar:
 - Case Management: 2/25/20
- Suicide Prevention:
 - Scheduled for 2/25/20 (Two sessions am & pm)
- Opportunity for QPR Certified (Question, Persuade, Refer) Scheduled for 4/1/20
- ▶ In House Training (March date to be Determined)

BUSINESS SERVICES & EMPLOYER ENGAGEMENT

Patrick Goetz







YUMA COUNTY



ARIZONA@WORK Activity Yuma County

2019 - 2020

Yuma CRC/EOC	Novembe 343	er Decembe 364	er January 510	YTD 510	
MLK/Youth Service	ces 288	310	455	455	
ES - Yuma	646	597	696	696	
ES - San <i>Luis</i>	499	463	487	487	
Virtual Contacts	217	183	237	237	
	1,993	1,917	2,385	Total 2,385	
	2015 Total: 35,666 2016 Total: 28,643	2017 Total: 34,341 2018 Total: 44,613	2019 Total: 47,033		

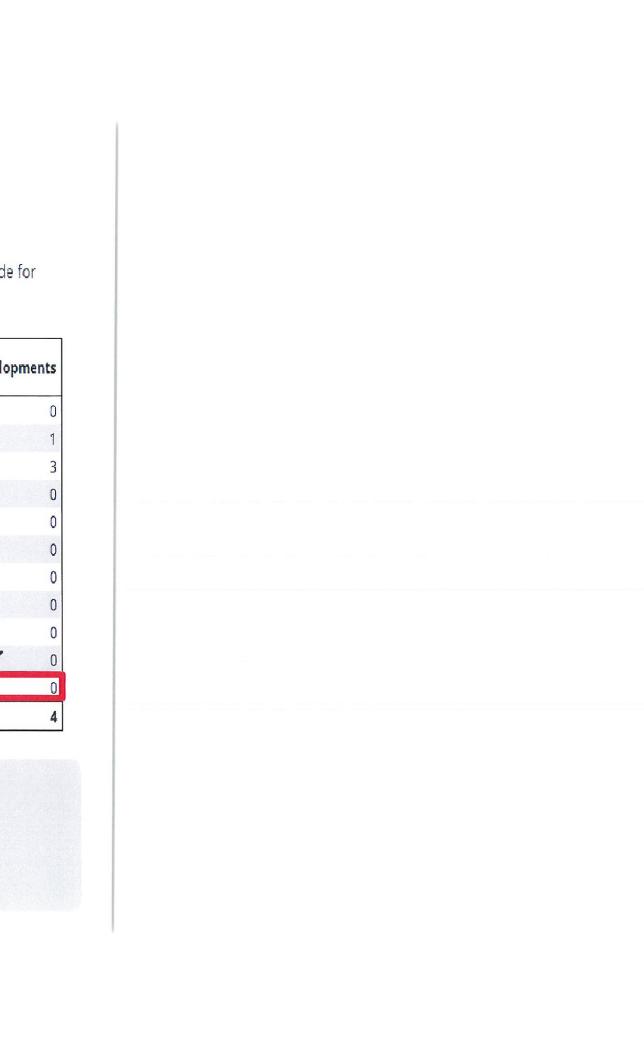
REFERRAL AND PLACEMENT REPORT

Information on the number of job orders taken and the related number of job openings; referrals and placements made, including those made for veterans; and the number of job developments

	Job Orders		lah On minas	Defermale	Discourants	lah Davalanmanta	
	Employer Managed	Staff Assisted	All	Job Openings	Referrals	Placements	Job Developments
City of Phoenix, Phoenix Workforce Connection	16,157	184	16,341	18,389	293	212	0
Coconino County Career Center	630	84	714	776	19	47	1
Maricopa County, Maricopa Workforce Connections	11,671	135	11,806	12,735	180	305	3
Mohave-LaPaz Local Workforce Investment Board	828	212	1,040	1,259	36	52	0
Northeastern Arizona Innovative Workforce Solution	667	26	693	713	32	62	0
Pima County Workforce Investment Board	5,416	109	5,525	6,174	451	218	0
Pinal Workforce Development Board (PWDB)	562	7	569	699	51	63	0
Santa Cruz County One Stop Career Center	103	19	122	159	69	52	0
Southeastern Arizona Workforce Connection	541	20	561	594	82	140	0
Yavapai County Less	723	87	810	872	237	65	/ 0
Yuma County Workforce Investment Board	676	74	750	1,065	526	169	0
Total	37,974	957	38,931	43,435	1,976	1,385	4

REPORT CRITERIA

Aggregated by Local area Activity from 2020-01-01 to 2020-01-31 Report ran in 22.512 seconds.



Community Engagement Activities

State Prison Reentry Presentation (Continuous)



- Chamber of Commerce Board Meeting (Continuous)
- Monthly Article in the Chamber YUMABIZ



- Yuma Executive Association Breakfast (YEA) (Continuous)
- Investing in Manufacturing Communities Partnership Mtg. (Continuous)
- ARIZONA@WORK Communications Team Mtg. (Continuous)
- Business Services Partner Meeting 1/8/20



MasterCorp Recruitment 1/15&16/2020 (%) MasterCorp



Imperial County Workforce Director Visit 1/13/20



VISTA High School CTE Advisory Board Meeting 1/28/20



STEM Fair – Somerton Library 1/29/20



South County Business Resource Center 1/31/20 CHAMBER OF COUNTY





YPG Safety & Wellness Expo 2/4/20



Community Engagement Activities Continued

Why CTE Matters 2/4/20 STEDY



MCAS Job & Education Fair 2/5/20 MARINE COR



HDS Military Open House 2/11/20 ARIZONA WORK





Seaboard Foods Recruitment 2/11&12/20



Scheduled Community Engagement Activities

Meeting with VISTA High School 2/19/20

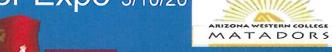


SkillsUSA Competition/Judging 2/21/20



Yuma Transfer and Career Expo 3/10/20

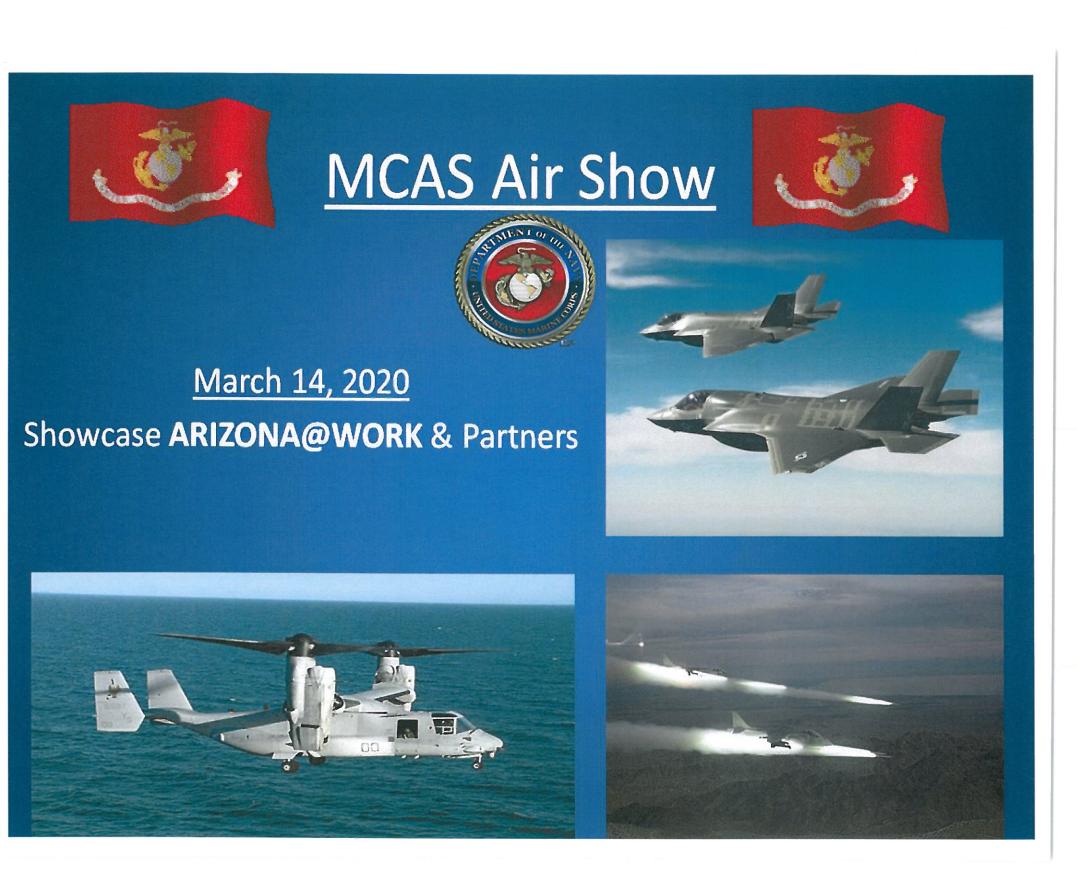




• US Census Training 3/13&20/20 census







Drive Your Future Forward Get Your CDL

February 11th 2020 10 am to 1 pm

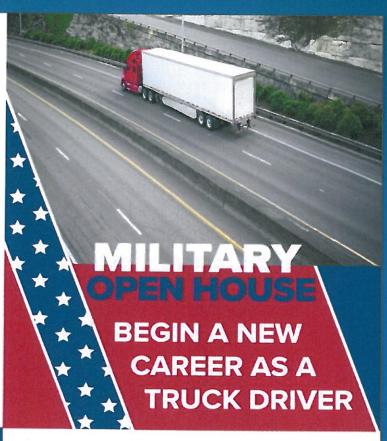
DES Office in Yuma 1185 S Redondo Center Dr Yuma, AZ 85365

Step out of the office and get on the road! Driving allows you to see the country while making great money! Jump in the driver's seat and accelerate your new career today.









Reasons to Attend

- Job placement assistance when you start your transition into the civilian workforce
- Flexible schedules including day, evening, and weekend classes
- Multiple Military programs to help finance your schooling including the Credentialing Assistance Program
- Graduate in as little as 4 weeks



Find out how you can get a CDL at YumaCDL.com

Enrolling Now



866.315.0646





Imperial County & Yuma County Meeting AGENDA

Monday January 13, 2020 9:00 am - 4:00 pm

9:00 - 10:00 am Tour Arizona@WORK Career Cente: & Complex 3834 West 16[™] Street Yuma, AZ 85364

10:15 - 11:00 am

Tour Martin Luther King Youth Career Center
300 S 13" Avenue
Yums, AZ

11:15 - 11:45
Tour ARIZONA@WORK - Department of Economic Security
1185 South Redondo Center
Yums, AZ

12:00 - 2:30 pm Greater Yums Economic Development (Working Lunch) 899 Est Plaza Circle

- Kevin Imes, Superintendent, Southwest Technical Education School District (STEDY)
- Reetika Dawn, Dean for Career and Technical Education, Arizona Western College
- · Alma Sandigo, ESL Clinical Professor, Northern Arizona University Yuma
- · Mario Murio, Cross Border Higher Education Partnership

Javesting In Manufacturing Community Partnership Meeting 197 South Main Street

Yuma, Arizona

Meet with Yuma County Economic Development Representatives

Yuma & Imperial County Workforce & Economic Development Meeting January 13, 2020





CELEBRATION & RIBBON CUTTING



CHAMBER OF COMMERCE









SOUTH COUNTY **Business Resource Center**

Friday, January 31, 2020 12:30 - 1:30

Lunch catered by: Rolls and Bowls

1453 N. Main St., Suite 5 San Luis, Arizona 85349



THANK YOU FOR READING YUMA'S COMMUNITY NEWSPAPER



123rd YEAR, 281 dt 350 F



No witnesses

Trump is expected to be acquitted Wednesday/A6



Follow us on Twitter @YumaSun and Facebook

Today's high: 80° Detok on B4



Business center opens in San Luis

Multiple agencies offer their resources and services

BY MARA KNAME BYDANGHIONEE

When Sen Luis Mayor Greando "Jerry" Sanctour first started serving with during a ribbon-curting Meens. Now it has almost DISTRIBUTE

The secret is out San Luis, Arizona, is a beeming brws," Sanchez said, "We are one of the fastest grossing commissions in the

Because of the reput growth, the mayor believes by shamber staff and sev-Neutrin Business Resources

musdle perfect suppy," Insent. "We are ready for huseness. We are a crossosmity that is growing."

the local government in coronary held in Friday to redulers on the official lipenlog of the South County Bastmess Basource Censer. In a partnership with various organizations, the Yuma County Chaptley of Comparing satisficialist the new office as the Aztec Pos-MACHED N. Stein St., Suite S.

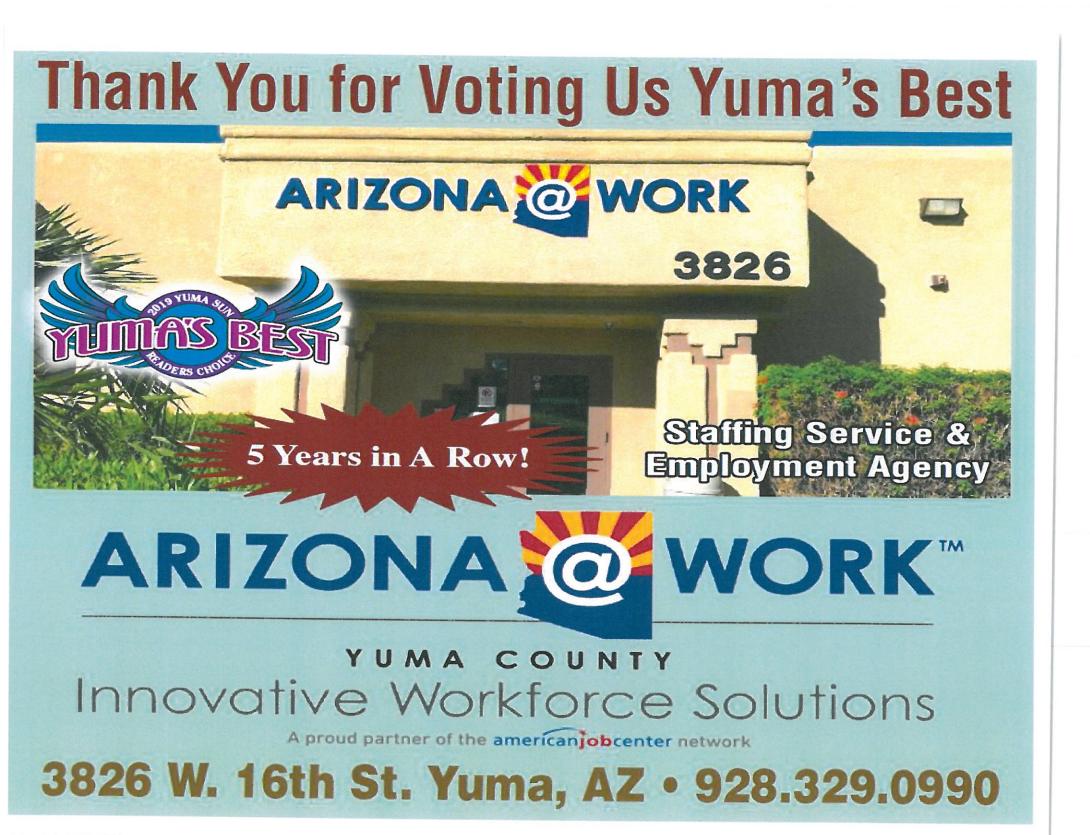
The office will be parened with partners that also want



A CROWD GATHERS ON FRIDAY TO CELEBRATE THE OFFICIAL OPENING M the South County Business Resource Denter, In a performing with various organizations, the Yuma County Chamber of Constraine instablished the new office in the Aztec Plaza, 1453 N. Main St., Soite S. The office will be: manned by claumber staff and several partners that also want. To defiver programs, services: and assistance to businesses in South County. Those pertriers include the Greater Yuma Economic Development. Corporation, Arizona Western College Simild Business Development Corp., ActorisiO Work and Arizona Hispanic

The Check-In System for the South County Business Resource Center is now live!





RAPID RESPONSE UPDATE

Patrick Goetz







YUMA COUNTY



Company

Employees Dislocated



<u>Company</u>	Employees Dislocated
Chaparral Veterinary Clinic	5
Convey Health Solutions	100
Hot Rods & Beer (Estimate)	15
Joann's	23
Family Dry Cleaners	40
Payless Shoe Source	15
Filter Factory	10
Chico's	5
Factory Motor Parts (FMP)	4
Pier 1 Imports	10
Total	227

Closures

Layoffs

Bose is shutting down all of its US stores as retail makes a 'dramatic shift to online shopping'







Audio equipment company Bose is set to shut down 119 locations across the globe, including all its stores in the United States.

The statement cited the "dramatic shift to online shopping in specific markets" as the reason behind this move.

Macy's is closing 125 stores in 19 states.

Kelly Tyko USA TODAY

Published 5:11 p.m. ET Jan. 7, 2020 | Updated 9:44 p.m. ET Jan. 14, 2020

Macy's will close Tempe call center, cut 800 jobs

Russ Wiles Arizona Republic USA TODAY NETWORK

Retailer Macy's Inc. plans to close a Tempe call center next month, affecting 800 jobs, according to a report.

The call center's operations would be moved to similar locations in Ohio and Florida. Many of the affected workers will be offered severance pay and an opportunity to transfer to other Macy's facilities, according to a report in Business Insider.

The announcement came as Macy's also said it would close 29 or 30 of its roughly 680 stores this year, though none in Arizona. The company on Wednesday reported flat sales for November and December.

Macy's ranked as Arizona's 55thlargest nongovernmental employer with 3,300 statewide workers, according to an Arizona Republic tally published early last year. That was down from 3,600 workers in 2018. Macy's, headquartered in Cincinnati, employs about 130,000 people overall

The company's website lists six department stores in metro Phoenix and two in the Tucson area.

Reach Russ Wiles at 602-444-8616 or russwiles@arizonarepublic.com.

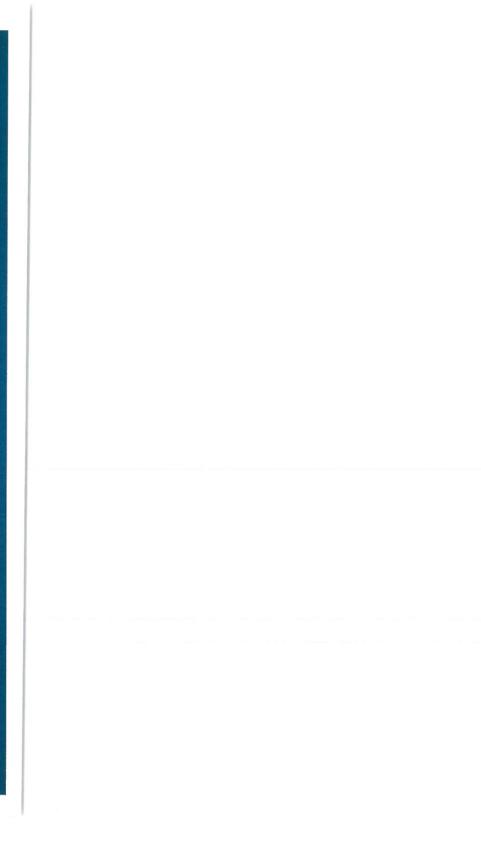
<u>Arizona</u>

No Closures Scheduled

California

Antioch: Somersville Towne Center San Diego: Horton Plaza Park





First Round Announced

Bed Bath & Beyond in an effort to turnaround their company will close <u>approximately</u> **60** stores. The home decor retailer says the stores <u>in question are ones with expensive lease agreements</u> and if things can't be renegotiated with building owners, the company will simply close those locations.

Arizona

No Closures Scheduled

California

Chino Hills: 13021 Peyton Drive

Encino: 17401 Ventura Blvd.

Hemet: 1165 S. Sanderson Ave.

Santa Clarita: 19211 Golden Valley Road

Tracy: 2886 West Grant Line Roa



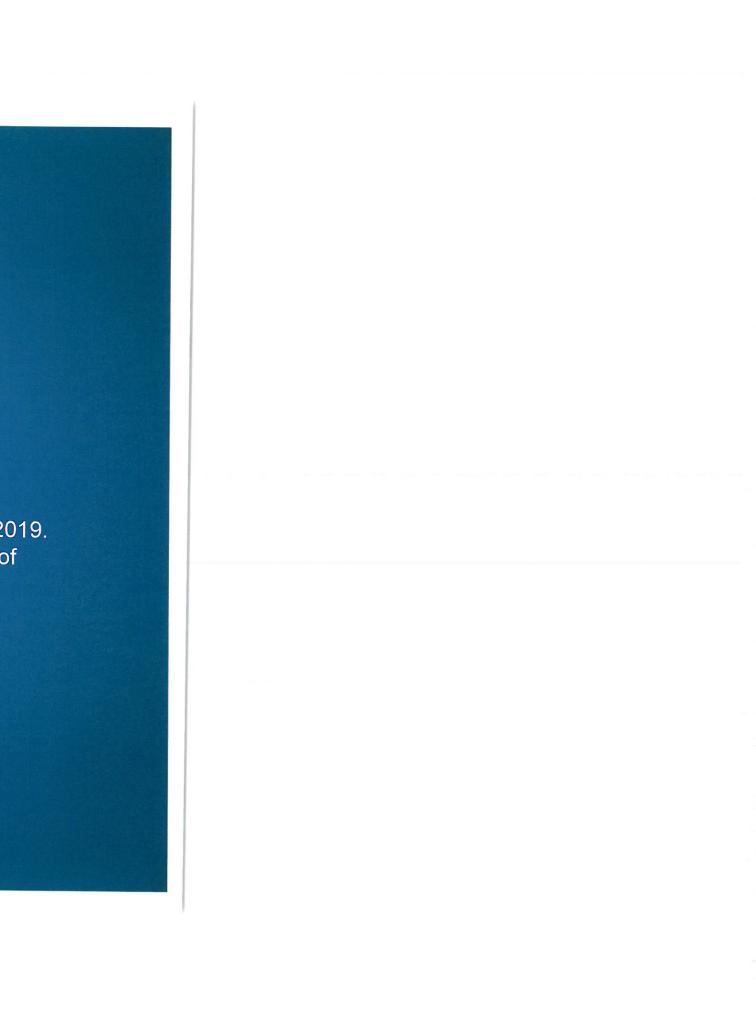
First Round Announced



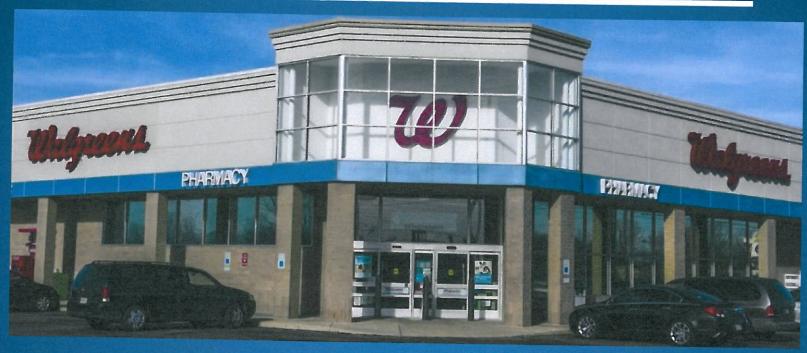
After the company announced that **180** to **200** stores would close by the end of 2019. GameStop Chief Financial Officer James Bell warned of a "much larger number of closures over the coming 12 to 24 months."

JANUARY 2020 STORE CLOSINGS (65) - No Arizona Stores

Azusa, CA - Citrus Crossing, 828 E. Alosta Ave.
Chula Vista, CA - Terra Nova Plaza, 374 East H St.
Encinitas, CA - Encinitas Village, 127 N. El Camino Real
Indio, CA - Monroe Street Center, 81952 US Hwy. 111
Newark, CA - Newark Marketplace, 5885 Jarvis Ave.
Palm Desert/ Rancho Mirage, CA - Desert Gateway, 34580 Monterey Ave.
Sacramento, CA - Strawberry Creek, 8241 Bruceville Rd.
San Carlos, CA - San Carlos Marketplace, 1135 Industrial Blvd.
San Ramon, CA - Diablo Plaza, 2475 San Ramon Valley Rd.
Santa Monica, CA - 1910 Lincoln Blvd. @ Pico
Tarzana, CA - Ross Center, 19203 Ventura Blvd.
West Hills, CA - Platt Village S.C., 6432 Platt Ave.



Pending Announcement



Walgreens announced it will close about 200 of its U.S. stores. List is Pending

Pending Announcement



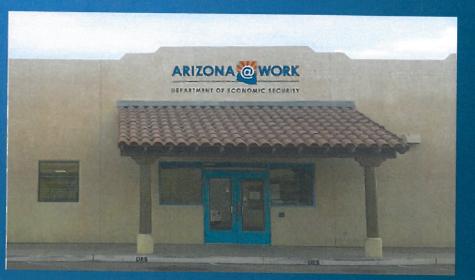
Up to 390 Family Dollar locations will shut down, and another 200 will be turned into Dollar Tree stores. Dollar Tree bought Family Dollar in 2015.

BUSINESS SERVICES QUESTIONS?









Yuma County

2008	Layoffs	Business Closures	Positions Lost
	14	6	572
2009	Layoffs	Business Closures	Positions Lost
	14	7	710
2010	Layoffs	Business Closures	Positions Lost
	16	7	1,444
2011	Layoffs	Business Closures	Positions Lost
	22	16	454
2012	Layoffs	Business Closures	Positions Lost
	10	3	461
2013	Layoffs	Business Closures	Positions Lost
	5	9	631
2014	Layoffs	Business Closures	Positions Lost
	3	15	437
2015	Layoffs	Business Closures	Positions Lost
	2	2	110
2016	Layoffs	Business Closures	Positions Lost
	2	8	192
2017	<u>Layoffs</u>	Business Closures	Positions Lost
	4	10	186
2018	<u>Layoffs</u>	Business Closures	Positions Lost
	2	6	211
2019	Layoffs	Business Closures	Positions Lost
	I	9	227

98

5,980

Total 95

<u>Company</u>	Employees Dislocated
Toy's R Us	23
Advanced Cooling Systems	60
Hunter Steakhouse	20
CenturyLink	11
Kelland's Kiddie College	13
Statewide Express	6
Coco's Bakery & Restaurant	15
<u>Sears</u>	63
Total	148

Closures

Layoffs

<u>company</u>	Employees Dislocated
ARIZONA@WORK - Yuma County (YPIC)	16
Sergio's House of Carpet	8
Community Health Associates	12
University of Phoenix (Yuma Learning Center)	4
Radio Shack (Foothills)	8
RU21 (San Luis)	12
Emerald Correctional Management	8
RU21 (Yuma)	12
Republic Parking System	8
Native Grill & Wings	40
Assurance Health and Wellness (Formally ACTS)	10
John's Family Restaurant	25
Copper Miner Restaurant	20
Motherhood Maternity	3
Total	186
Closures	
Layoffs	

Company	Employees Dislocated
Frankie Frank's (Closure)	30 (Estimate)
Advanced Cooling Systems, LLC (Reduction in Force)	25
Farley's Market	7
Sports Authority	14
Hastings	35
Radio Shack (16th Street)	10 (Estimate)
Z Fun Factory	40
Americas Best Value Inn	14
Main Squeeze	5
Farley's Market	12
Total	192
	192

Closures Layoffs