

### Innovative Workforce Solutions

### YUMA COUNTY WORKFORCE DEVELOPMENT BOARD

Regular Meeting
Martin Luther King Center
300 S. 13<sup>th</sup> Avenue, Yuma, AZ 85364
January 8, 2020

### **MINUTES**

### I. CALL MEETING TO ORDER

Maria Chavoya called the meeting to order at 9:03 a.m.

### II. PLEDGE OF ALLEGIANCE

Maria Chavoya led the Pledge of Allegiance.

### III. ROLL CALL

The roll was called, and those present and absent were:

Members Present	Members Absent
1. Valentin Casillas (Phone)	1. Judith Castro (Excused)
2. Maria Chavoya	2. Jesus Garcia
3. Daniel Corr (Phone)	3. Charles Grube
4. Kevin Imes	4. Delbert Hawk
5. Marisol Kelland	5. Wayne Rooks (Excused)
6. Gregory LaVann	6. Tracy Shultz
7. Samuel G. Loveless	
8. Steven M. Miller	
9. Douglas A. Pancrazi	
10. Diane Poirot	
11. Maria Vasquez	
12. Antonio Zuniga (Phone)	

### Thereby a quorum was established.

### Guests (From Sign-in list)

Gary Gammel, YPIC

Nidia Herrera, YPIC Beatriz Aguilar, YPIC

Martha Camacho, YPIC

Patrick Goetz, YPIC

Elizabeth Arturi, AWC

Martha Espinoza, AWC

Susan Thorpe, Yuma County

Shavon Knox, YPIC

Veronica Zuniga, RESCARE

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Angela Logan, O.C Johnson School Moises Pimentel, RESCARE Christine Eaves, RESCARE Sam Mendoza, YPIC Elizabeth Canela, Yuma County Lorena Zaragoza, RESCARE Alicia Huizar, YPIC Adriana McBride, YPIC

### IV. \*CALL TO THE PUBLIC

Angela Logan, O.C. Johnson Elementary School Principal informed the Board that two years ago the school became the first community school in Yuma and the first elementary community school in the state of Arizona. A community school is a school that brings resources to families; families can go to the school and receive the resources they need to become successful. Angela Logan also informed that the past year they received a grant from National Center for Family Learning and provided funding for 25 families to receive adult education and parent education. Veronica Zuniga with ARIZONA@WORK has been presenting and will continue to arrange presentations for families. Angela Logan thanked ARIZONA@WORK for the partnership.

Maria Chavoya thanked Angela Logan for the amazing work that is being done with the children and families.

### V. COMMUNITY PARTNER REPORT

The Community Partner report was not provided.

### VI. DISCUSSION AND ACTION ITEMS:

- A. Approval of the Consent Agenda
  - 1. Approval of Minutes (November 13, 2019 and December 4, 2019)

Maria Chavoya asked for a motion to approve the Consent Agenda.

Steven M. Miller made a motion to approve the Consent Agenda; Seconded by Gregory LaVann. The motion was approved unanimously.

VOICE VOTE: 11-0

### **B.** Discussion Action Items

### 1. Youth Committee Chair

Maria Chavoya asked for a motion to approve Mr. Kevin Imes as the Chair for the Youth Committee.

Samuel G. Loveless made a motion to approve Mr. Kevin Imes as the Chair for the Youth Committee; Seconded by Gregory LaVann.

VOICE VOTE: 10-0

Mr. Kevin Imes abstained from voting.

Maria Chavoya thanked Mr. Imes for accepting the position.

### 2. Youth Committee Members

Maria Chavoya asked for a motion to approve the appointment of the following members to the Youth Committee.

- John Edmunson
- Jesse Figueroa
- San Juana Macias
- Arturo Morales
- Ann Jeanette Mosqueda
- Lowell Perry
- Denise D. Loera

Kevin Imes informed the Board that Denise D. Loera is a youth member.

Steven M. Miller made a motion to approve the appointment of the members listed above to the Youth Committee; Seconded by Marisol Kelland.

VOICE VOTE: 11-0

### 3. Executive Director Position Update

Steven M. Miller reminded the Board that last month there was an Executive Session to discuss the Executive Directors position. The consensus from the Executive Session was to appoint Nidia Herrera as the Executive Director due to all her actions and have proven herself to be a capable candidate for this position.

Steven M. Miller made a motion to approve Nidia Herrera as the Executive Director; Seconded by Kevin Imes.

Diane Poirot asked if the recommendation will be on the same terms. Maria Chavoya replied yes.

VOICE VOTE: 11-0

Maria Chavoya thanked Nidia Herrera for agreeing to accept the position and continue the stability with the help of the Yuma County Administrator, Susan Thorp. Maria Chavoya thanked the members that brought in their annual forms signed. Board members have offered classes and courses that Nidia Herrera will need to take in order to make her a more successful director. Maria Chavoya gave kudos to staff and Nidia Herrera for the hard work and is

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looking forward to a great year.

Nidia Herrera thanked the Board for the opportunity and is looking forward to continue working with the community and service providers.

### VII. DIRECTORS REPORT

Interim Executive Director, Nidia Herrera presented a PowerPoint. The Power PowerPoint is attached.

- Engagement Liaison position will close January 17, 2020.
- Receptionist/Resource Clerk position will open this Friday or Monday.
- 16 Youth Director applications have been turned in, an email will be sent out to the Youth Committee Chair and the Executive Committee members to check availability of members for a proposed meeting on January 17, 2020 to review applications. Youth Director will report to the Board therefore the Board will review and interview the candidates.
- Samuel G. Loveless asked, what happens if the numbers are not met. Nidia Herrera replied that the numbers are usually met or exceeded but if for some reason they are not met it would be under corrective action and if the agency does not met the numbers two consecutive years the agency would be reorganized.

### VIII. PRESENTATION AND INFORMATION ITEMS:

### 1. Business Services/Rapid Response

- Patrick Goetz, Employer Engagement Officer/Rapid Response Coordinator presented a PowerPoint on Business Services and Rapid Response Update. The PowerPoint is attached.
- Gregory LaVann asked if the individuals must be residents of Arizona to go thru the program. Patrick responded, as long as they are legal to work in the United States there should be no problem.
- Maria Chavoya asked if the Business Services team can find out if Michaels will be hiring more employees and if they will be moving location.

### 2. Youth Recruitment

 Nidia Herrera presented the Youth Recruitment information under Directors Report.

### 3. Financial Status

- Martha Camacho, Accounting Manager presented the financial status.
- As of November 30, 2019, 37% of the budget has been spent at 42% of the year.
- Operated expenses are on track.
- A Finance and Personnel Committee meeting will be held to discuss ideas that senior management has to spend the carry over.
- Kevin Imes asked, is there a cap on how much money can be carried over. Martha Camacho replied, a contract is received from the State every year

and they have two years to spend the carry over.

### IX. WDB MEETING SCHEDULE

**A.** Proposed Next Meeting Date: Wednesday, February 12, 2020 at 9:00 a.m. at the Martin Luther King Center located at 300 S. 13<sup>th</sup> Avenue, Yuma, AZ.

### X. OTHER INFORMATION AND/OR COMMITTEE REPORTS

### A. Economic Development Issues, Report

Gregory LaVann reported;

- On January 21, 2020, Governor Doug Ducey will be in Yuma to discuss State of the State.
- A graph was presented by Gregory LaVann. Graph is attached.
- Greater Yuma Economic Development Corporation will be working with rural partners around the state to build a consensus on what our state needs and then take it to state level and discuss with the leaders of the state.
   Greater Yuma Economic Development Corporation may reach out to all partners from the hospital, Southwest Technical Education District of Yuma, colleges and ARIZONA@WORK to get support letters and possibly attend meetings.
- Mr. LaVann informed the Board that Northwestern Industries was recently sold to Glasswerks Company from Los Angeles and the company has increased every employees wage by \$2.00 an hour and has plans to expand the building and create more jobs.

### B. Educational Opportunity Center Charter High School Board, Report Steven M. Miller reported;

- Enrollment is at 106 out of 110
- Attendance is at 91%
- Budget is at 44%, and is at 50% of the school year.

### C. Southwest Technical Education District of Yuma (STEDY), Report Kevin Imes reported;

- Mr. Imes invited the Board to attend a meeting "Why CTE Matters" on Tuesday, February, 4, 2020 at 10 a.m. at Arizona Western College. Flyer is attached. It is open to the public at no cost; this will motivate attendees to help youth enroll in CTE to earn certifications to help support economic development.
- Daniel Corr encouraged the Board to attend the Arizona State Board of Education Board meeting in Yuma, AZ at Arizona Western College at 10 a.m.
- Mr. Imes encourage all the community to attend the Arizona State Board
  of Education Board meeting so that everyone can understand and see what
  the Arizona State Board of Education Board does.

### XI. GOOD OF THE ORDER

Maria Chavoya reminded the Board to sign and turn in the Workforce Development Board Annual Forms.

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Susan Thorpe informed the Board that the Yuma County Workforce Development Board has one remaining vacancy. Susan asked if anyone new of an individual to please let her know; contact will be made with the individual to verify if interested and see if they qualify to be part of the Board. Must be a business member that has Executive Authority and hiring authority for their organization in the following industries:

- Food Technology, Agribusiness
- Aviation or Defense Testing
- Manufacturing
- Healthcare Logistics
- Transportation
- Renewable Energy or Construction

Steven M. Miller informed the Board that there will be a Board meeting in February to discuss the proposed water transfer and also asked the members if they had time to please attend the meeting. Mr. LaVann added that the deadline to send out a notice to the Arizona Department of Water Resources to oppose the water reallocation from La Paz is January 15, 2020.

### XII. ADJOURNMENT

Maria Chavoya called for a motion to adjourn the meeting. A motion was made by Steven M. Miller; Seconded by Marisol Kelland. The motion carried.

The meeting adjourned at 10:22 a.m.

VOICE VOTE: 11-0

Respectfully submitted by Beatriz Aguilar, Clerk of the Board.

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# Interim Executive Director Report

January 8, 2020

## Director's Community Activities & Events: November 2019

- ▶ 11/05/19: Yuma Executive Association (YEA) Meeting
- ▶ 11/06/19: Yuma Co Library Meeting Andrew Zollman
- ▶ 11/06/19: Yuma Co Training: Performance Evaluation
- ▶ 11/09/19: Wellton 5K Diabetes Run
- ▶ 11/12/19: AWC Career Expo
- ▶ 11/12/19: STEDY Meeting Kevin Imes
- ▶ 11/14/19: Chamber Breakfast
- ▶ 11/14/19: DOL Recruitment in San Luis
- ▶ 11/14/19: Youth Committee Meeting Orientation
- ▶ 11/15/19: AWC Strategic Planning –Horizon Symposium 2019
- 11/18/19: Yuma Co BOS Meeting Approval of Bylaws, Agreement & Conflict of Interest
- ▶ 11/19/19: Yu County Juvenile Court Meeting Leo Mendez
- ▶ 11/19/19: State Performance Excellent Meeting
- 11/26/19: DES Meeting Tim Tucker (MSFW Partnership)

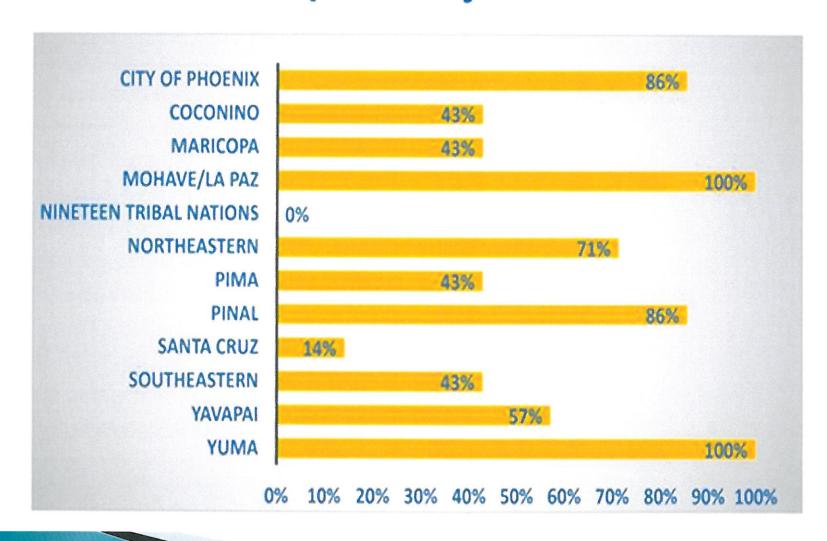
## Director's Community Activities & Events: December 2019

- ▶ 12/02/19: WIOA Training & Performance Conference (12/2 -12/5)
- ▶ 12/04/19: AZ Workforce Association (AWA) Director's Meeting
- ▶ 12/04/19: Workforce Arizona Council (WAC) Meeting
- ▶ 12/06/19: Yuma Co San Luis Library Meeting Megan Baird
- ▶ 12/10/19: Spectrum Meeting Youth Advertisement
- ▶ 12/11/19: ResCare Meeting Contract Amendment
- ▶ 12/12/19: Chamber Breakfast
- ▶ 12/12/19: City of San Luis Lights Parade
- ▶ 12/17/19: City of San Luis Meeting Jenny Torres
- ▶ 12/17/19: Yuma Co Somerton Library Meeting-Frances Murrietta
- ▶ 12/17/19: State Operational Meeting Karen Hunter Nelson
- ▶ 12/18/19: Yuma Co Administration Meeting Susan Thorpe

### Yuma County Re-Certification Approved – December 4, 2019

Documents	Status
<ul> <li>Organizational Chart</li> <li>State Plan Modification</li> <li>Bylaws</li> <li>Local Agreement</li> <li>Conflict of Interest</li> <li>Youth Agreement-MOU</li> </ul>	State Approved ©

# Percent of All Recertification Requirements Completed By LWDB



### **Action Items & Upcoming Projects**

- Quarterly Services Provider Meeting:
  - Scheduled January 14th & January 15th
  - ❖ (AWC, PPEP, ResCare, Youth Services)
- Arizona Complete Health Training (QPR Suicide Prevention): Youth Staff, Service Providers & Core Partners scheduled for February 25, 2020.
- Yuma County Training: County trainings made available to our staff
- **LWDB Vacant Positions:** 
  - Engagement Liaison & Receptionist/Resource Clerk
- **▶** South County Outreach:
  - ❖ San Luis & Somerton Library Megan Baird & Frances Murrietta
  - City of San Luis Jenny Torres
  - Chamber of Commerce John Courtis "South County Business Resource Center"
    - Chamber of Commerce
    - GYEDC
    - ARIZONA@WORK

### Action Items & Upcoming Projects cont.

- LWDB Vacant Positions:
  - Youth Director
- Youth Standing Committee:
  - Kevin Imes (Chair)
  - 6- Members selected + 1 youth participant
  - ❖ January 31, 2020 -First Meeting (MLK)
- Youth Staff Analysis (RFV-Request for Vendor)
- Youth In-School Enrollments: 40 Students (High Schools, EOC-Charter, Aztec & Juvenile Court)
- Youth Recruitment Efforts:
  - Spectrum Advertisement (Targets Popular Sites for Youth)
  - Attend Community Events

# State Program Monitoring Results PY 19

- Onsite Review: November 18th 22nd
- 21 Files Selected (7-Adult, 7-Dislocated Worker & 7-Youth)
- No Disallowed Cost
- 2 Errors:
  - (1) Data Entry Service (State Reporting System)
  - (1) Support Service not Documented
- Best Practices Identified:
  - Job Fair: 17 Partnerships
  - Multiple Access Points for Adults: OC Johnson School, Adult Probation, City of Yuma-Housing Authority and Yuma Co Libraries
  - Partners Booklet

### Performance PY' 19 (July 2019 - Dec 2019) Dislocated Workers

(0	loyment Rate (Q2) hort Period: 18 - 06/30/2019)		loyment Rate (Q4) hort Period: 18 - 12/31/2018)	Median Earnings (Cohort Period: 07/01/2018 - 06/30/2019)	(Co	dential Rate hort Period: 18 - 12/31/2018)	(Cot	ble Skill Gains nort Period: 9 - 06/30/2020)
	Rate		Rate	Earnings		Rate		Rate
	77.50%		72.00%	\$6900.00		57.80%		NA
<u>33</u> <u>51</u>	64.71 %	<u>30</u> <u>53</u>	56.60 %	<u>\$5713.24</u>	<u>7</u> <u>11</u>	63.64 %	<u>2</u> <u>6</u>	33.33 %

### Performance PY' 19 (July 2019 - Dec 2019) Adults

(Coh	oyment Rate (Q2) ort Period: 8 - 06/30/2019	(Col	oyment Rate (Q4) nort Period: 18 - 12/31/2018)	Median Earnings (Cohort Period: 07/01/2018 - 06/30/2019)	(Co	dential Rate hort Period: 18 - 12/31/2018)	(Cob	ble Skill Gains ort Period: 9 - 06/30/2020)
	Rate		Rate	Earnings		Rate		Rate
	74.00%		67.00%	\$5500.00		66.00%		NA
222	40010	196	******	54104.00	40	03.33.07	20	22.22.2
371	59.84 %	346	56.65 %	\$5495.09	48	83.33 %	60	33.33 %

### Performance PY' 19 (July 2019 - Dec 2019) Youth

	ement Rate (Q2) hort Period: 18 - 06/30/2019)		cement Rate (Q4) hort Period: 18 - 12/31/2018)	Median Earnings (Cohort Period: 07/01/2018 - 06/30/2019)	(Co	dential Rate hort Period: 18 - 12/31/2018)	(Coh	ble Skill Gains ort Period: 9 - 06/30/2020)
	Rate		Rate	Earnings		Rate		Rate
	68.50%		66.00%	NA		54.00%		NA
115 178	64.61 %	<u>121</u> <u>191</u>	63.35 %	<u>\$4592.80</u>	<u>125</u> <u>176</u>	71.02 %	<u>41</u> <u>111</u>	36.94 %

# BUSINESS SERVICES & EMPLOYER ENGAGEMENT

Patrick Goetz







YUMA COUNTY



# ARIZONA@WORK Activity Yuma County

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Yuma CRC/EOC	October 487	November 343	er December 364	er YTD 6,648
MLK/Youth Servi	ces 270	288	310	4,347
ES - Yuma	2,336	646	597	23,484
ES - San <i>Luis</i>	736	499	463	9,066
Virtual Contacts	242	217	183	3,488
	4,071	1,993	1,917	Total 47,033
	2015 Total: 35,666	2017 Total: 34,341	2019 Total: 47,033	

2018 Total: 44,613

2016 Total: 28,643

### REFERRAL AND PLACEMENT REPORT

Information on the number of job orders taken and the related number of job openings; referrals and placements made, including those made for veterans; and the number of job developments

	Job Orders			lah Ou audu sa		DI .	
	Employer Managed	Staff Assisted	All	Job Openings	Referrals	Placements	Job Developments
City of Phoenix, Phoenix Workforce Connection	25,739	299	26,038	29,805	464	418	0
Coconino County Career Center	878	140	1,018	1,085	102	99	0
Maricopa County, Maricopa Workforce Connections	15,107	319	15,426	17,322	404	820	1
Mohave-LaPaz Local Workforce Investment Board	890	349	1,239	1,557	99	100	0
Northeastern Arizona Innovative Workforce Solution	598	41	639	756	30	112	0
Pima County Workforce Investment Board	8,707	132	8,839	10,031	1,026	638	0
Pinal Workforce Development Board (PWDB)	824	22	846	1,066	111	105	0
Santa Cruz County One Stop Career Center	106	18	124	178	183	213	0
Southeastern Arizona Workforce Connection	627	28	655	772	130	149	, 0
Yavapai County Less	1,025	141	1,166	1,276	488	97	0
Yuma County Workforce Investment Board	859	94	953	2,200	1,398	808	0
Total	55,360	1,583	56,943	66,048	4,435	3,559	1

### REPORT CRITERIA

Aggregated by Local area
Activity from 2019-11-01 to 2019-12-31
Report ran in 6.533 seconds.



### **Community Engagement Activities**

State Prison Reentry Presentation (Continuous)





Chamber of Commerce Board Meeting (Continuous)

Monthly Article in the Chamber YUMABIZ



Yuma Executive Association Breakfast (YEA) (Continuous)



- Investing in Manufacturing Communities Partnership Mtg. (Continuous)
- ARIZONA@WORK Communications Team Mtg. (Continuous)



- California Department of Corrections Recruitment 11/13/19
- Dole Recruitment 11/14/19





- Investing in Manufacturing Partnership 11/18/19
- MLK Thanksgiving Neighborhood Feast 11/28/19



Meeting with Imperial County Workforce Board 12/3/19



- Farmworker Health & Information Fair 12/7/19
- Yuma Veterans Home Recruitment 12/4/19







### **Scheduled Community Engagement Activities**



Business Services Partner Meeting





South County Business Resource Center COMMERCE COMMERCE









### Yuma County Business Services Team

**Achieve Human Services** 



**Adult Literacy Plus** 





Arizona Western College (AWC)



Employment Service ARIZONA WORK





Greater Yuma Economic Development Corporation (GYEDC) Housing Authority of the City of Yuma



Marine Corps Air Station (MCAS)

MARINE CORPS CO



Portable Practical Educational Preparation Inc. (PPEP)







Vocational Rehabilitation Services



















### **Annual North End Thanksgiving Feast**

460 dinners served and 14 home delivery with a total of 55 plates.

Sponsored by: Thanksgiving Dinner Committee, YPIC, City of Yuma Neighborhood Services, Yuma Young Marines Agua Viva, Church for the City, Yuma Crossing Rotary Club, G.W. Carver Food & Nutrition, and the American Letion Post #56.



### Farmworker Health & Information Fair



12/7/19



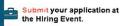


### HIRING EVENT

Thursday, November 14th, 2019 Field Worker 9:00 am to 12:00 pm \$14.50 Hourly Pay









Job Description:
Cut & bag lettuce broccoli, and cauliflower.
Employees will package material and
product manually. All positions can involve
performing a combination of duties such as
assemble cartons, wrapping protective
material around product, boxing and
labeling

Job Requirements;

Must be able to lift 25lbs = 75 lbs.

Must be able to walk, stand, bend and reach for long periods of time

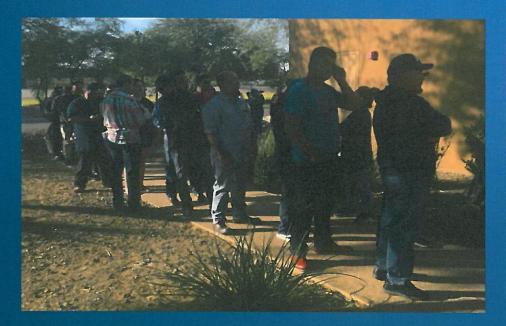
Forklift Driver \$14.70 - \$23.00 Hourly Pay Depending on Experience

Job Description: Operate forklift continuously. Loading and unloading product to designated areas.

Job Requirements:
Must be able to lift 25lbs. – 75 lbs.
Must have previous Forklift expenence









### PPEP-YouthBuild Graduation

11/21/19





BIZARIZONA@WORK 25

### **DIVERSITY IN THE WORKPLACE**

BY NIDIA HERRERA & PATRICK GOETZ - ARIZONA@WORK

The Content of the Co

### Veterans

Victims bring skins and implements needed in child writins— and an arisemptorer volumes; qualify for a fax credit when you here a qualify the disclosure.

### Youth

Find information concerning chief tabor taws concerning minimum sages, hours, and other workpusor require-ments that apply to youth workers.

### Workers with Disabilities

Learn about the bene We to your bottom time on the laver, includ-ing the AUA, that uppry to hing workers with

Cettification Program can help

### Justice-Involved Workers

Coath about programs and acceptives that help outside offenders and the businesses that here them succeed.

### **Work Opportunity Tax Credit** (WOTC)

WOTC is available to employers filling

groups that have consistently laced significant bernots to employ

Need help with hiding or other workforce issues? Contact your Distribute thereoe. Regressedable of water your poors or with



# RAPID RESPONSE UPDATE



Patrick Goetz





YUMA COUNTY



### New Fair Warning Act of 2019 would impact more small businesses

28 # WEDNESDAY, DECEMBER 4, 2019 # USA TODAY

MONEY

### Bill would give workers more notice of layoffs

**Coral Murphy** 

good, a new bill would require them to layoff notice at companies with more warn their employees at least two than 100 employees. months in advance.

Schumer and Sen. Sherrod Brown, D- more than 50 people. Ohio, introduced legislation last week that aims to prevent companies from employers accountable for their busilaying off staff members without notice. ness decisions and ensure workers and This includes part-time and full-time their families get the notice they need to employees, according to Restaurant prepare for and respond to layoffs," said Business

restaurant chain Friendly's shut down ers across the country." 23 upstate New York locations this year and laid off hundreds of employees closing affects five or more employees. without warning.

the number of companies that have to give employees 60 days' notice of an im-vide back pay and benefits.

pending layoff.

The bill would amend the WARN (Worker Adjustment and Retraining No-If businesses want to shut down for tification) Act, which requires a 60-day

Schumer's revisions would lower the Senate Minority Leader Chuck threshold to businesses employing

"The Fair Warning Act would hold Schumer. "This legislation will help put The proposed changes come after some power back in the hands of work-

The bill would require a notice if a

The law also would apply to any busi-The Senate proposal would increase ness with a payroll of at least \$2 million Violators would be obligated to pro-



A new bill could require employers to warn their staff members of a shutdown at least two months in advance. GETTY IMAGES

<u>Company</u>	<b>Employees Dislocated</b>
<b>Chaparral Veterinary Clinic</b>	5
Convey Health Solutions	100
Hot Rods & Beer (Estimate)	15
Joann's	23
Family Dry Cleaners	40
Payless Shoe Source	15
Filter Factory	10
Chico's	5
Factory Motor Parts (FMP)	4
Pier 1 Imports	10
Total	227

### Closures

Layoffs

Company

**Employees Dislocated** 

**Closures Layoffs** 

### Closed

November 26, 2019



Industry observers say the company could be headed for bankruptcy. To keep its ship afloat, Pier 1 will close more than 140 stores. The final number could be lower if landlords cut the company some slack.

Bed Bath & Beyond in an effort to turnaround their company will close approximately 60 s The home decor retailer says the stores in question are ones with expensive lease agreem and if things can't be renegotiated with building owners, the company will simply close the locations.



SAY GOODBYE TO MORE BED BATH AND BEYOND STORES



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After the company announced that **180** to **200** stores would close by the end of 2019. GameStop Chief Financial Officer James Bell warned of a "much larger number of closures over the coming 12 to 24 months."



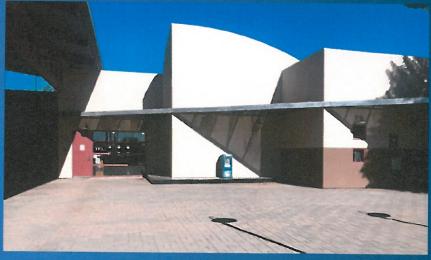
Walgreens announced it will close about 200 of its U.S. stores. List is Pending

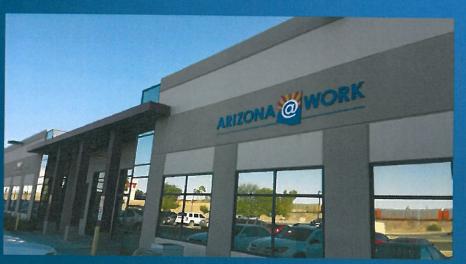


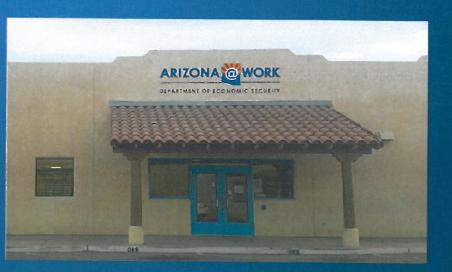
Up to 390 Family Dollar locations will shut down, and another 200 will be turned into Dollar Tree stores. Dollar Tree bought Family Dollar in 2015.

# BUSINESS SERVICES QUESTIONS?









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2008		<b>Business Closures</b>	Positions Lost
	14	6	572
2009	<u>Layoffs</u>	<b>Business Closures</b>	<b>Positions Lost</b>
	14	7	710
2010	Layoffs	<b>Business Closures</b>	<b>Positions Lost</b>
	16	7	1,444
2011	Layoffs	<b>Business Closures</b>	Positions Lost
	22	16	454
2012	Layoffs	<b>Business Closures</b>	<b>Positions Lost</b>
	10	3	461
2013	Layoffs	<b>Business Closures</b>	<b>Positions Lost</b>
	5	9	631
2014	<b>Layoffs</b>	<b>Business Closures</b>	<b>Positions Lost</b>
	3	15	437
2015	<u>Layoffs</u>	<b>Business Closures</b>	<b>Positions Lost</b>
	2	2	110
2016	<u>Layoffs</u>	<b>Business Closures</b>	<b>Positions Lost</b>
	2	8	192
2017	<u>Layoffs</u>	<b>Business Closures</b>	<b>Positions Lost</b>
	4	10	186
2018	<u>Layoffs</u>	<b>Business Closures</b>	<b>Positions Lost</b>
	2	6	211
2019	<b>Layoffs</b>	<b>Business Closures</b>	<b>Positions Lost</b>
	1	9	227

<u>Company</u>	<b>Employees Dislocated</b>
Toy's R Us	23
Advanced Cooling Systems	60
<b>Hunter Steakhouse</b>	20
CenturyLink	11
Kelland's Kiddie College	13
Statewide Express	6
Coco's Bakery & Restaurant	<b>15</b>
Sears	63
Total	148

**Closures Layoffs** 

<u>Company</u>	<b>Employees Dislocated</b>		
ARIZONA@WORK – Yuma County (YPIC)	16		
Sergio's House of Carpet	8		
Community Health Associates	12		
University of Phoenix (Yuma Learning Center)	4		
Radio Shack (Foothills)	8		
RU21 (San Luis)	12		
Emerald Correctional Management	8		
<b>RU21</b> (Yuma)	12		
Republic Parking System	8		
Native Grill & Wings	40		
<b>Assurance Health and Wellness</b> (Formally ACTS)	10		
John's Family Restaurant	25		
<b>Copper Miner Restaurant</b>	20		
<b>Motherhood Maternity</b>	3		
Total	186		
Closures			
Layoffs			

<u>Company</u>	<b>Employees Dislocated</b>			
Frankie Frank's (Closure)	30 (Estimate)			
Advanced Cooling Systems, LLC (Reduction in Force)	25			
Farley's Market	7			
Sports Authority	14			
Hastings	35			
Radio Shack (16th Street)	10 (Estimate)			
Z Fun Factory	40			
Americas Best Value Inn	<b>14</b>			
Main Squeeze	5			
Farley's Market	<u>12</u>			
Total	192			
Closures  Layoffs				

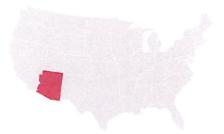
### **METRO** SPIN

165,691 JOBS

Projected to be added in the next 2 years

84.7%

Of job growth accounts from the Greater Phoenix area



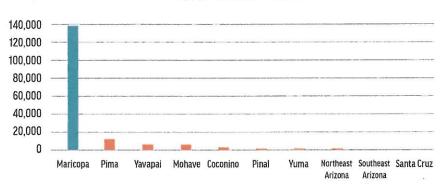
#2 in the U.S. for job growth (Bureau of Labor Statistics)

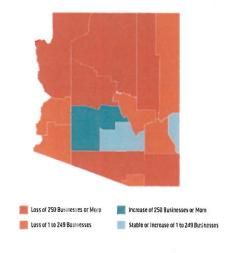
fastest growing state in the U.S. (U.S. Census Bureau)

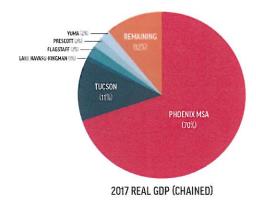
#3 in GDP growth in the U.S
(Bureau of Labor Statistics)

### **RURAL REALITY**

### JOBS ADDED BY REGION







### 78 JOBS / PER MONTH

Yuma job growth through 2020

190 JOBS / PER DAY
Maricopa job growth through 2020

LOCAL FIRST ARIZONA FOUNDATION Rural Development Council

<30%
Rural Real GDP

70.2% Greater Phoenix Real GDP





## WHY CTE MATTERS

FOR YUMA

WITH SPECIAL GUEST:
FREDI LAJVARDI



### TUESDAY, FEBRUARY 4 AT 10AM

www.why-cte-matters.eventbrite.com

AWC - SCHOENING CONFERENCE CENTER 2020 S Ave 8 E, Yuma, AZ 85365